

2016 TEDC PROJECTS

BOYD METALS

New Jobs in 2016	14
New \$ Plant / Equipment	\$1,204,000

CASCADE MANUFACTURING

New \$ Plant / Equipment	\$141,500
--------------------------------	-----------

CENTENE

New Jobs in 2016	50
New \$ Plant / Equipment	\$27,106

DELEK*

New Jobs in 2016	22
New \$ Plant / Equipment	\$17,100,000

FRESENIUS

New Jobs in 2016	35
New \$ Plant / Equipment	\$6,858,819

HOOD PACKAGING

New Jobs in 2016	6
New \$ Plant / Equipment	\$652,919

JASPER VENTURES

New Jobs in 2016	25
New \$ Plant / Equipment	\$1,500,000

JOHN SOULES FOODS

New \$ Plant / Equipment	\$8,055,000
--------------------------------	-------------

KENT WATERSPORTS

New Jobs in 2016	3
New \$ Plant / Equipment	\$3,700,000

OFFICIAL ISSUE

New \$ Plant / Equipment	\$5,500
--------------------------------	---------

REEF SERVICES

New \$ Plant / Equipment	\$290,000
--------------------------------	-----------

TRANE*

New Jobs in 2016	53
New \$ Plant / Equipment	\$5,282,843

TYLER PIPE

New \$ Plant / Equipment	\$152,226
--------------------------------	-----------

VEHICLE REMAN

New Jobs in 2016	6
New \$ Plant / Equipment	\$461,000

VME PROCESSING

New \$ Plant / Equipment	\$106,636
--------------------------------	-----------

TOTAL JOBS.....214

TOTAL RETAINED JOBS.....1,507

TOTAL INVESTMENT\$45,537,589

*Texas Enterprise Zone Award

2016 TOTALS

RETENTION & EXPANSION 2016

New Projects	3
New Jobs	119
Retained Jobs	1,507
New Investment	\$41,908,483

RELOCATIONS 2016

New Projects	2
New Jobs	89
New Investment	\$3,162,606

NEW & SMALL BUSINESS 2016

New Projects	1
New Jobs	6
New Investment.....	\$466,500

TAX ABATEMENT ACTIVITY

In 2016, TEDC had 8 continuing tax abatement projects.

Tax Abatement Activity 1990 - 2016

- 47 Projects with 39 Companies
- \$574 Million in New Plant/Equipment
- 4,970 New Primary Jobs Created
- 6,038 Primary Jobs Retained
- 3.5 Million SF of New Construction

LOAN ACTIVITY

In 2016, TEDC had 4 continuing loan projects.

Loan Activity 1992 - 2016

- 32 Loans to 27 Companies
- \$3,431,764 Loaned
- 549 New Jobs Created

These numbers show the status of projects as of December 31, 2016.

A number of projects are tracked by TEDC over several years as a result of incentive contracts.

Targeting Primary Employers to Diversify the Tyler / Smith County Economy and Create New Job Opportunities

2016 ANNUAL REPORT

a natural beauty



HISTORICAL TOTALS

RETENTION & EXPANSION 1989 - 2016

Projects.....	78
New Jobs	4,822
Retained Jobs.....	11,699
New Investment	\$574,312,299

RELOCATIONS 1989 - 2016

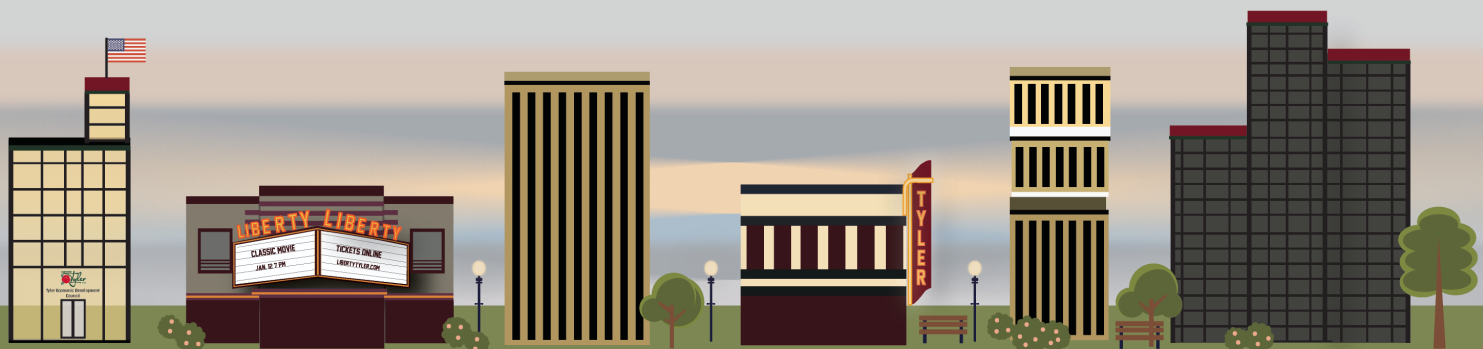
Projects	48
New Jobs	3,438
New Investment	\$224,046,387

NEW & SMALL BUSINESS DEVELOPMENT 1989 - 2016

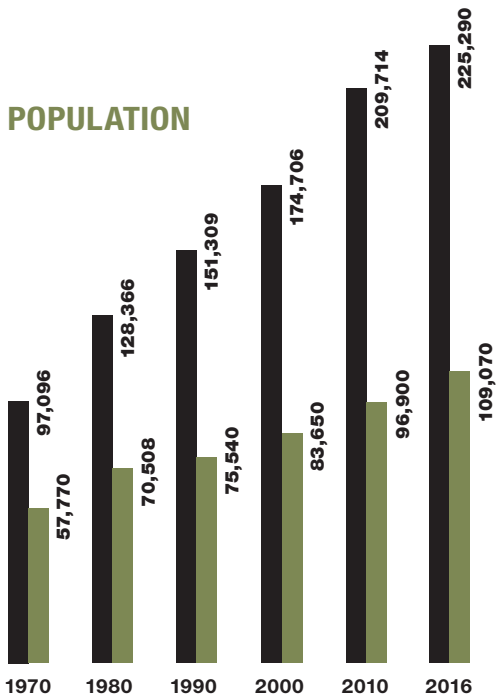
Projects.....	41
New Jobs	1,007
New Investment	\$44,839,299

TOTAL JOBS & INVESTMENT 1989 - 2016

Projects.....	167
New Jobs	9,268
Retained Jobs.....	13,418
New Investment	\$843,197,985



POPULATION



■ Smith County ■ Tyler

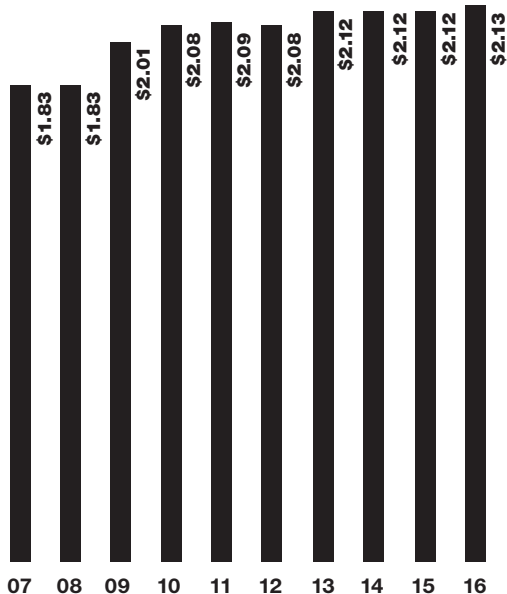
Source: U.S. Census Bureau

1989: 20 members

2016: 120 members

Minimum annual investment of \$2,500

PROPERTY TAX RATES

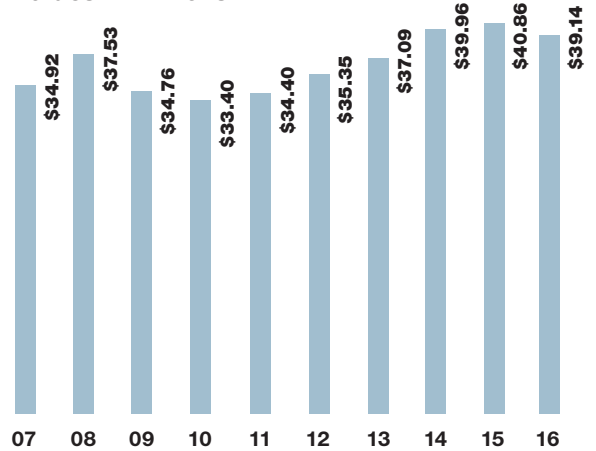


■ Property Tax Rates Per \$100 Valuation (within City of Tyler)

Source: Smith County Appraisal District

SALES TAX ALLOCATIONS

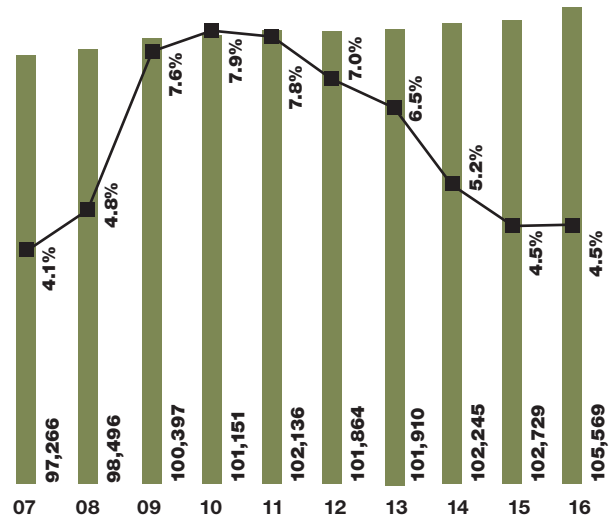
Values in Millions



■ Sales Tax Allocations (City of Tyler)

Source: Texas State Comptroller

LABORFORCE AND UNEMPLOYMENT



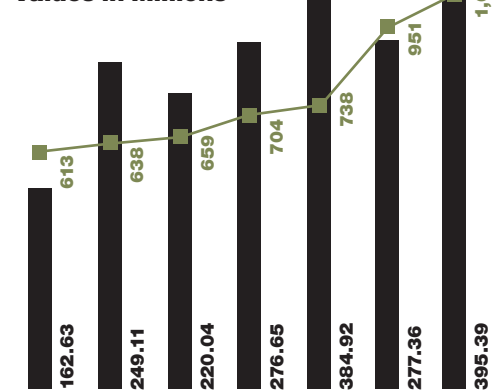
■ Smith County/Tyler MSA Labor Force

■ Smith County/Tyler MSA Unemployment Rate

Source: Texas Workforce Commission

BUILDING PERMITS

Values in Millions

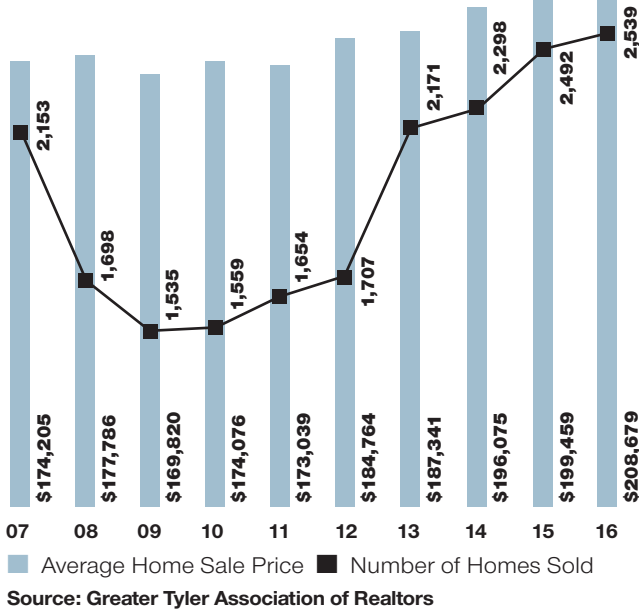


■ Permit Valuation

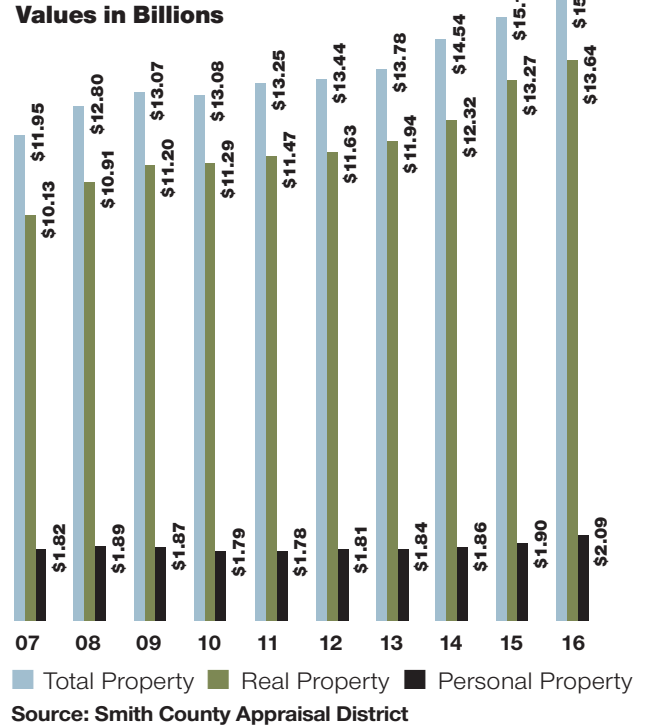
■ Number of Permits

Source: City of Tyler

SMITH COUNTY HOME SALES

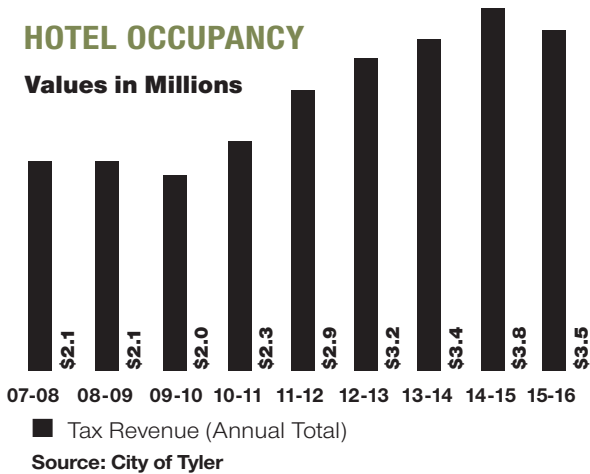


SMITH COUNTY PROPERTY VALUATIONS

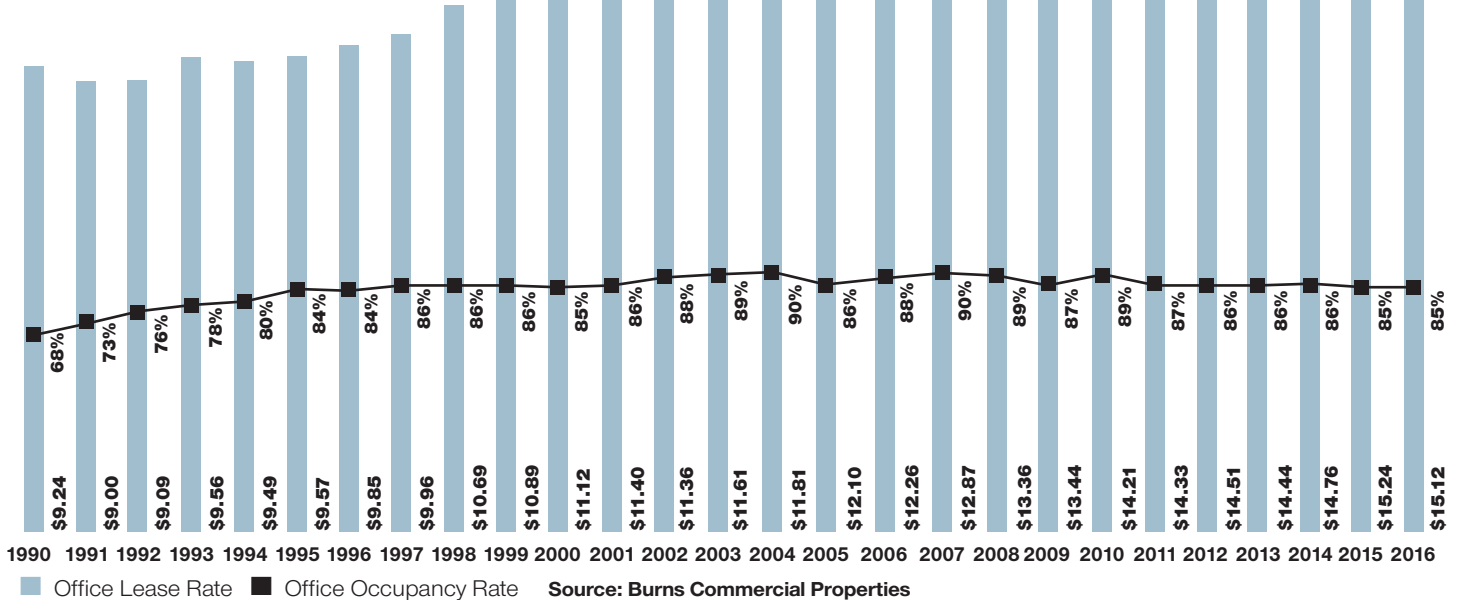


HOTEL OCCUPANCY

Values in Millions



OFFICE MARKET TRENDS



BOARD OF DIRECTORS

Kimberly Ashley
Edward Broussard
Taylor Burns
Kirk Calhoun
Chad Cargile
Jason Cooper
Ted Crabtree
Brue Crouch
Shannon Dacus
Tom Ellis
Dwight Fennell
Barham Fulmer
Bob Garrett
Randy Garrett
Charley Gordon
Martin Heines
JoAnn Hampton
Claude Henry
Charles Hill
Matthew Marshall
Roy Martinez
Ray McKinney
Mike Metke
Nathaniel Moran
Tom Mullins
Andy Navarro
Howard Patterson
Pat Pinkerton
Tom Seale
Michael Tidwell
Lonny Uzzell
Bob Westbrook
Steve Wiggs
Walter Wilhelmi

EX-OFFICIO

Barbara Bass
Henry Bell
Rea Boudreaux
Herbert C. Buie
Bobby Curtis
Debarah Jones
Randy Roberts
Mike Thomas

FOUNDING CHAIRMAN

A.W. Riter, Jr.
1924-2003

CHAIRMAN 1993-1994

James C. Wynne, Jr.
1930-2013

STAFF

TOM MULLINS*

President/CEO
(TEDC/TACC)

FELECIA HERNDON

Vice President, Finance

DREW CAMPS*

Vice President, Information
Technology
(TEDC, TACC, CVB)

KARLA ANDERS

Bookkeeper/SCRLF Manager

EXECUTIVE COMMITTEE

LONNY UZZELL

Chairman of the Board
Executive Vice President
Southside Bank

SHANNON DACUS

Vice Chairman
Attorney
The Dacus Firm, P.C.

CHARLES HILL

Secretary / Treasurer
East Regional Manager,
Customer Operations
Oncor Electric Delivery

TOM MULLINS

President / CEO
Tyler Economic Development Council

TOM ELLIS

Immediate Past Chair
Executive Vice President
John Soules Foods

EDWARD BROUSSARD

City of Tyler Representative
City Manager
City of Tyler

NATHANIEL MORAN

Smith County Representative
County Judge
Smith County

TAYLOR BURNS

Real Estate Committee Chair
President
Burns Commercial Properties, LLC

CHAD CARGILE

Finance Committee Chair
President-East Texas
Regions Bank

BARHAM FULMER

Resource Committee Chair
Senior Vice President
Southside Bank

BOB GARRETT

At-Large
President
Fair Oil and Fair Management

MIKE METKE

At-Large
President
Tyler Junior College

CLAUDE HENRY

Tyler Area Chamber of Commerce
Board Chair
Executive Vice President
Texas Bank & Trust

NIKKI HODGES*

Finance Assistant
(TEDC/TACC)

STEPHANYE PETREE*

Administrative Assistant
(TEDC/TACC)

VICTOR VALLE

Economic Development
Specialist

* Shared Employee

INVESTORS

PLATINUM INVESTORS

\$50,000 & ABOVE

City of Tyler
Smith County
Tyler Industrial Foundation

GOLD INVESTORS

\$25,000 - \$49,999

Brookshire Grocery Company

SILVER INVESTORS

\$5,000 - \$24,999

Centene Corporation
Christus Trinity Mother Frances
East Texas Medical Center
The R.W. Fair Foundation
The Genecov Group
Greater Texas Capital Corporation
Mentoring Minds
Oncor Electric Delivery
Potter Minton Law Firm
Southside Bank
Suddenlink
The Trane Company
Tyler Pipe Company

BRONZE INVESTORS

\$2,500 - \$4,999

Adams Consulting Engineers, Inc.
Atkins North America
Austin Bank
BancorpSouth
Beaird Resources, Inc.
Bisonwood Financial Management
Boone & Boone Construction
Bosworth & Associates
Brannon Corporation
Braun Intertec Corporation
BTH Bank
Burns Commercial Properties, LLC
Cavender's
CenterPoint Energy
Central Title
Citizens 1st Bank
Citizens National Bank
City of Whitehouse
Classic Tyler Motors
Crosspoint Engineering
Delek Refining, Ltd.
Drake Real Estate Investments
Eagle Fuel & Oil
East Texas Municipal Utility District
EOG Resources
Federal Title
Fitzpatrick Architects
Garrett & Associates
General Contractors, Ltd
Greater Tyler Association of Realtors
Half Associates
Harris Craig Architects
Heritage Land Bank
Homeland Title
Hood Packaging, Inc.
KSA Engineers
L & L Asphalt
Landmark Title
Lindale Economic Development Corp.
Linebarger, Goggan, Blair &
Sampson, LLP
Martin Marietta
MidSouth Bank

Oak Hill Montessori School
Overhead Door Co. of Tyler
Progressive Waste Solutions
Prosperity Bank
Prothro, Wilhelmi & Company
Ramey & Flock
Regions Bank
Republic Services
Residence Inn by Marriott
Reynolds & Kay, Inc.
Riter Management Co., L.C.
Roosth Production Co.
RPR Construction Co.
RS&H, Inc.
Schaumburg & Polk
Sellers - Patterson Insurance
John Soules Foods, Inc.
ST Fasteners
Target Distribution Center
Texas Bank and Trust
Texas Spine & Joint Hospital
Threlkeld & Company Insurance
TransCanada Pipeline USA
Gary R. Traylor & Associates
Troup Community Development
Tyler Area Builders Association
Tyler Beverages, Inc.
Tyler Building Systems Co.
Tyler Junior College
Tyler Packing Company, Inc.
UT Health Northeast
Vesuvius USA
W R Ventures, Inc.
WRL General Contractors

CONTRIBUTORS

UP TO \$2,499

Abegg, Willis & Associates
Bailes & Co., P.C.
Bank of Tyler
Barrett & Thomas
Allen Bell Property Services
Bullard Economic
Development Corporation
Citizens State Bank
Contractor's Supplies, Inc.
The Dacus Firm
Estes, McClure & Associates, Inc.
ETTL Engineers & Consultants
Express Employment Professionals
Eye Care Associates of East Texas
Vernon E. Faulconer, Inc.
Ben Fitzgerald Real Estate Svcs.
Henry & Peters, P.C.
KW Commercial
Patterson Commercial Group
R & R Lawns
A. E. Shull & Company
Texas National Bank
Tyler Coca-Cola Bottling Co.
The University of Texas at Tyler
VME Fabricators
Wier & Associates
Wilson Law Firm
Wynne Interests

IN-KIND

Gollob, Morgan, Peddy, & Co., P.C.
KETK-NBC 56
KLTV-Channel 7
Texas College