



**TYLER**

Economic  
Development  
Council

# Invest in your future

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Grow the economy.  
Grow the workforce.  
Grow *your* business.



# What is the TEDC?



**The TEDC is the primary conduit for economic progress in Tyler and Smith County.** We invest in strategic infrastructure, including land and utilities, to attract and retain economic drivers in our community and to support local businesses pursuing growth. **We proactively pursue relationships that will improve our economy, and we support those opportunities** with real estate needs, workforce training, tax issues, and economic incentives.

**We are not a government entity and we are not the Chamber of Commerce.** We have been designated by the City of Tyler and Smith County as the primary economic development organization in the community. **When businesses are considering building or growing in Tyler, their first step is to connect to the TEDC.**

# Why should I invest?

Investing in the TEDC gives you a voice in the regional strategy, deeper connection with local leaders, and access to employer resources like workforce training. But the primary job of the TEDC is economic growth and retention, which leads to:



**More opportunity:** A healthy economy is good for your business. More people and more businesses means more opportunity for you to sell your services or products.



**A better quality of life:** Businesses share the tax burden with citizens. The more business, the more burden they carry. This leads to improved streets, improved parks, improved infrastructure and a higher quality of life.



**An increased talent pool:** More opportunity and an increased quality of life leads to an increase of talent entering the region. It gets easier to attract and keep your best employees.

“Being a TEDC investor is vital to our success. If Tyler isn’t growing, we aren’t growing. Our business depends on bringing new companies and jobs here.”

**Darrell Flatt,**  
ETTL Executive Vice President,  
TEDC Investor for 20+ years

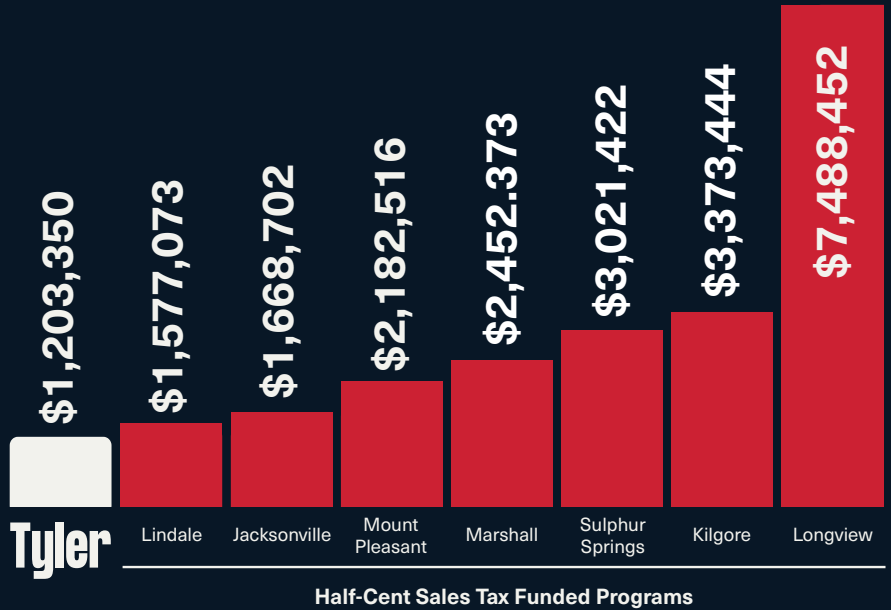


# Your investment matters

Unlike the traditional model in which most economic development organizations are funded, **TEDC is not funded through the half-cent sales tax.**

TEDC uses each dollar wisely and efficiently and operates with a comparatively smaller budget that its neighbors.

Sources: Texas Comptroller



## Make a Significant Impact

# 693

acres purchased since 2023

We purchase and prepare land to attract companies who provide job opportunities for our neighbors.

We proactively work with companies to *build and grow* in Tyler.

amazon

YellaWood  
Pressure Treated Pine

Hiland  
DAIRY FOODS

## The TEDC is a:

- ✓ **Connector of resources**  
Aligning business goals with the tools and partnerships to achieve them.
- ✓ **Convener of leaders**  
Bringing together the community's influential voices to shape Tyler's future.
- ✓ **Catalyst for sustainable growth**  
Driving toward a healthy economy.

## Become an Investor

Investments range from \$3,000 to \$100,000 annually. **Scan code and fill out form to get started.**



# We are a catalyst for sustainable growth by...

1. Driving job creation and retention
2. Attracting capital investment
3. Stimulating economic diversity

# ...to strengthen Tyler and Smith County

## **TEDC Staff**

**Scott Martinez, CEcD**  
President and CEO

**Mary Alice Guidry, RA**  
Senior Vice President

**Tara Ellis**  
Director of Industry and Workforce Initiatives

**Angie Hines, BREC**  
Economic Development Finance Specialist

**Karla Anders, EDFP**  
Loan Program Manager

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# Investor Tiers and Benefits

FY 25 – 26



# Investor Tiers

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**CHAIRMAN'S CIRCLE**  
**\$50,000+**

**Invitation-only** tier for entities having regional decision making and policy shaping powers.

**PILLAR FOUNDERS**  
**\$25,000**

**Exclusive for elite companies** and leaders who play a strategic role in shaping our economic future.

**PLATINUM**  
**\$15,000**

**Reserved for premier companies** seeking an influential role in Tyler's business growth, receiving priority access.

**GOLD**  
**\$10,000**

**Designed for larger companies** wanting to shape economic development while building strategic partnerships.

**SILVER**  
**\$5,000**

**Ideal for mid-size companies** ready to deepen their engagement with TEDC.

**BRONZE**  
**\$3,000**

**Geared for small businesses** wanting to support TEDC's economic development programs.

**SUPPORTER**  
**\$1,500**

**Available for individuals and nonprofits** wanting to stay informed and engaged.

# Tier Benefits

	AUTOMATIC BOARD SEAT	CEO ROUNDTABLE	MARKET INSIGHTS	ANNUAL MEETING TABLE	BREAKFAST SPONSOR LISTING	INTERCITY VISIT INVITATION	PREFERRED PARTNER LISTING	QUARTERLY BREAKFAST ATTENDEES	WEBSITE LISTING	RECEIVE TEDC NEWSLETTER
CHAIRMAN'S CIRCLE	★	★	★	3 TABLES	★	★	★	UN-LIMITED	★	★
PILLAR FOUNDERS	★	★	★	2 TABLES	★	★	★	8 ATTENDEES	★	★
PLATINUM			★	1 TABLE	★	★	★	6 ATTENDEES	★	★
GOLD				1/2 TABLE	★	★	★	4 ATTENDEES	★	★
SILVER						★	★	3 ATTENDEES	★	★
BRONZE						★	★	2 ATTENDEES	★	★
SUPPORTER								1 ATTENDEE	★	★

**ACCOUNTING / CPA**

Bailes & Co., P.C.  
Barrett & Thomas  
Gollob, Morgan, Peddy & Co  
Henry & Peters, P.C.  
Prothro, Wilhelmi & Company

**ARCHITECTS**

Fitzpatrick Architects  
Harris Craig Architects, Inc.  
MHS Planning & Design  
SC Architecture

**AUTO DEALERSHIPS**

Classic Tyler Motors, DBA Classic Toyota,  
Mercedes Benz of Tyler

**BANKING**

Altra Federal Credit Union  
Austin Bank  
Broadstreet Bank  
Cadence Bank  
Citizens 1st Bank  
Citizens Bank  
Cooperative Teachers Credit Union  
Kelly Community Federal Credit Union  
Origin Bank  
Prosperity Bank  
Regions Bank  
Simmons Bank  
Southside Bank  
Texas Bank and Trust  
Texas Farm Credit  
Texas National Bank  
VeraBank

**BUILDING MATERIALS**

Contractor's Supplies Inc  
Overhead Door Co. of Tyler  
Tyler Building Systems Co.

**BUSINESS RESOURCES**

Better Business Bureau  
Greater Tyler Association of Realtors  
Tyler Area Builders Association

**CLUBS / RECREATION**

Cascades Country Club  
Hollytree Country Club

**COMMERCIAL CLEANING**

Office Pride of East Texas

**CONSTRUCTION / CONTRACTORS**

A.E. Shull & Company  
Fritcher Construction Service  
HGR General Contractors LP  
Hoar Construction Co., LLC  
Jacobe Bros Construction, LTD  
L & L Asphalt  
Mosby Mechanical Co., Inc.  
Ogle Construction  
Petty's Irrigation & Landscape, LTD  
Precision Civil, LLC  
Reynolds & Kay, Inc  
RLM General Contractors Inc  
SCI Construction, LTD  
Sherrill Construction LLC  
Skanska

**CONSULTING / TRAINING**

Core Insights, LLC  
CWJ Strategies

**EDUCATION**

Chapel Hill Independent School District  
Tyler Independent School District  
Tyler Junior College  
University of Texas at Tyler

**ENGINEERING**

Aqueous Engineering  
EMA Engineering & Consulting  
HALFF  
HDR, Inc.  
Kimley-Horn  
Langan Engineering  
The Brannon Corporation

**EQUIPMENT**

Epic Office Solutions  
LTS Material Handling Equipment & Solutions  
United Rentals

**FINANCE (NON-BANK)**

Edward Jones - Childress Wealth Management Team  
Greater Texas Capital Corporation  
Hardy Wealth Management Group  
Morgan Stanley - The RoseWest Group  
Rose Point Capital Advisors

**FOUNDATIONS**

Anonymous  
A. S. Genecov Foundation  
A.W. Riter, Jr. Family Foundation  
Bob L. Herd Foundation  
East Texas Health Foundation  
Industrial Foundation  
Pam and Thomas Smith Donor Advised Fund  
The R. W. Fair Foundation

**FUNDING / GRANTS**

SourceFunding  
Traylor & Assoc.

**GEOTECHNICAL**

ETTL Engineers And Consultants Inc  
Terracon Consultants

**GOVERNMENT / MUNICIPALITIES**

Bullard Economic Development Corporation  
City of Tyler  
City of Whitehouse  
City of Winona  
East Texas Municipal Utility District  
Lindale Economic Development  
Smith County  
Troup Community Development

**HEALTHCARE**

Baylor Scott & White Texas Spine & Joint Hospital  
Christus Health System  
UT Health East Texas

**HOSPITALITY**

Holiday Inn Conference Center  
Mandoline Hospitality,  
DBA Javi's, FD's Grillhouse, III Palms,  
Twelve Kitchen + Cocktails, Villagio del Vino  
Moran Refreshments  
Tyler Beverages, Inc.  
Tyler's Super Quality Ice

**INDIVIDUALS**

Brad and Carleen Bays  
Dr. D.M. Edwards  
Jeff Harris  
Susan & Lee Gibson

**INSURANCE**

Bosworth & Associates  
Hibbs-Hallmark Insurance  
Higginbotham Insurance

**INVESTMENT COMPANIES**

Byers Family Partnership, Ltd.  
H & M Buie Investments, Ltd.

**LAW FIRMS**

Dacus Firm  
Linebarger Goggan Blair & Sampson, LLP  
Potter Minton Law Firm  
Wilson Law Firm

**MANUFACTURING / INDUSTRIAL**

Delek Refining Ltd.  
Field Fastener  
GDC Industrial, Inc.  
Great Southern Wood-Yellowood  
Hiland Dairy Foods  
Hood Packaging Corp  
John Soules Foods Inc  
ST Fastening Systems  
Target  
Trane Technologies PLC  
Tyler Pipe Co  
Wayne Sanderson Farms

**MARKETING**

14Forty Marketing and Consulting

**OIL & GAS**

Eagle Fuel & Oil, LP  
Lomoco, Inc  
Malcolm Reed Ventures

**PROPERTY DEVELOPERS**

NORF Companies  
Sky Developers  
West Oak Property Development

**REAL ESTATE / PROPERTY MANAGEMENT**

Ben Fitzgerald Real Estate Services, L.L.C.  
Burns Commercial Properties, LLC  
Drake Real Estate & Investments  
East Texas Pinnacle Properties  
Landbridge Commercial Properties  
NWP Management & Brokerage  
Roosth Properties LLC  
Russell Patterson - Crest Properties  
Scarborough Commercial Real Estate  
Simmons Real Estate  
Staples Commercial Group  
Wynne Interests

**RETAIL**

Brookshire Grocery Company  
Cavender's

**STAFFING / RECRUITING**

Express Employment Professionals  
Remedy Intelligent Staffing Inc  
Snelling Staffing Services

**TELECOMMUNICATIONS**

Conterra Networks  
Etex Communications  
Vexus Fiber

**TITLE COMPANIES**

Central Title Company  
East Texas Title Company  
Homeland Title  
Scout Title & Abstract  
Tarry Title

**TRANSPORTATION / LOGISTICS**

Bronco Logistics  
NET RMA

**UTILITIES**

Calpine Energy Solutions  
CenterPoint Energy  
Guidepost Energy  
Oncor Electric Delivery  
Texas Select Energy

**WASTE MANAGEMENT**

Republic Services



**Thank you for your investment in our community.**

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