



TYLER

Economic
Development
Council

Invest in your future

Grow the economy.
Grow the workforce.
Grow *your* business.



What is the TEDC?



The TEDC is the primary conduit for economic progress in Tyler and Smith County. We invest in strategic infrastructure, including land and utilities, to attract and retain economic drivers in our community and to support local businesses pursuing growth. **We proactively pursue relationships that will improve our economy, and we support those opportunities** with real estate needs, workforce training, tax issues, and economic incentives.

We are not a government entity and we are not the Chamber of Commerce. We have been designated by the City of Tyler and Smith County as the primary economic development organization in the community. **When businesses are considering building or growing in Tyler, their first step is to connect to the TEDC.**

Why should I invest?

Investing in the TEDC gives you a voice in the regional strategy, deeper connection with local leaders, and access to employer resources like workforce training. But the primary job of the TEDC is economic growth and retention, which leads to:



More opportunity: A healthy economy is good for your business. More people and more businesses means more opportunity for you to sell your services or products.



A better quality of life: Businesses share the tax burden with citizens. The more business, the more burden they carry. This leads to improved streets, improved parks, improved infrastructure and a higher quality of life.



An increased talent pool: More opportunity and an increased quality of life leads to an increase of talent entering the region. It gets easier to attract and keep your best employees.

“Being a TEDC investor is vital to our success. If Tyler isn’t growing, we aren’t growing. Our business depends on bringing new companies and jobs here.”

Darrell Flatt,
ETTL Executive Vice President,
TEDC Investor for 20+ years

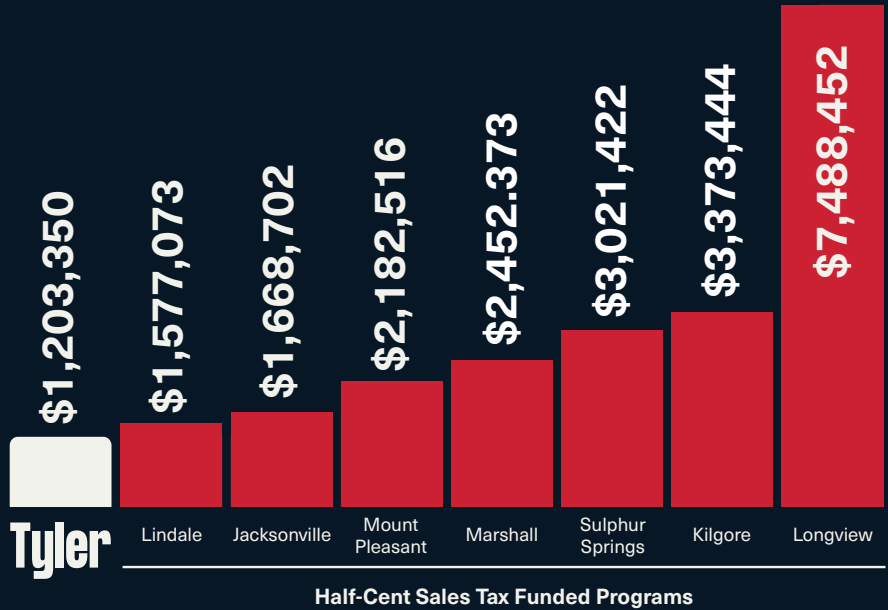


Your investment matters

Unlike the traditional model in which most economic development organizations are funded, **TEDC is not funded through the half-cent sales tax.**

TEDC uses each dollar wisely and efficiently and operates with a comparatively smaller budget that its neighbors.

Sources: Texas Comptroller



Make a Significant Impact

693

acres purchased since 2023

We purchase and prepare land to attract companies who provide job opportunities for our neighbors.

We proactively work with companies to *build and grow* in Tyler.



The TEDC is a:

- ✓ **Connector of resources**
Aligning business goals with the tools and partnerships to achieve them.
- ✓ **Convener of leaders**
Bringing together the community's influential voices to shape Tyler's future.
- ✓ **Catalyst for sustainable growth**
Driving toward a healthy economy.

Become an Investor

Investments range from \$3,000 to \$100,000 annually. **Scan code and fill out form to get started.**



We are a catalyst for sustainable growth by...

1. Driving job creation and retention
2. Attracting capital investment
3. Stimulating economic diversity

...to strengthen Tyler and Smith County

TEDC Staff

Scott Martinez, CEcD
President and CEO

Mary Alice Guidry, RA
Senior Vice President

Tara Ellis
Director of Industry and Workforce Initiatives

Angie Hines, BREc
Economic Development Finance Specialist

Karla Anders, EDPF
Loan Program Manager

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Investor Tiers and Benefits

FY 25 – 26



Investor Tiers

CHAIRMAN'S CIRCLE
\$50,000+

Invitation-only tier for entities having regional decision making and policy shaping powers.

PILLAR FOUNDERS
\$25,000

Exclusive for elite companies and leaders who play a strategic role in shaping our economic future.

PLATINUM
\$15,000

Reserved for premier companies seeking an influential role in Tyler's business growth, receiving priority access.

GOLD
\$10,000

Designed for larger companies wanting to shape economic development while building strategic partnerships.

SILVER
\$5,000

Ideal for mid-size companies ready to deepen their engagement with TEDC.

BRONZE
\$3,000

Geared for small businesses wanting to support TEDC's economic development programs.

SUPPORTER
\$1,500

Available for individuals and nonprofits wanting to stay informed and engaged.

Tier Benefits

	AUTOMATIC BOARD SEAT	CEO ROUNDTABLE	MARKET INSIGHTS	ANNUAL MEETING TABLE	BREAKFAST SPONSOR LISTING	INTERCITY VISIT INVITATION	PREFERRED PARTNER LISTING	QUARTERLY BREAKFAST ATTENDEES	WEBSITE LISTING	RECEIVE TEDC NEWSLETTER
CHAIRMAN'S CIRCLE	★	★	★	3 TABLES	★	★	★	UN-LIMITED	★	★
PILLAR FOUNDERS	★	★	★	2 TABLES	★	★	★	8 ATTENDEES	★	★
PLATINUM			★	1 TABLE	★	★	★	6 ATTENDEES	★	★
GOLD				1/2 TABLE	★	★	★	4 ATTENDEES	★	★
SILVER						★	★	3 ATTENDEES	★	★
BRONZE						★	★	2 ATTENDEES	★	★
SUPPORTER								1 ATTENDEE	★	★

ACCOUNTING / CPA

Bailes & Co., P.C.
Barrett & Thomas
Gollob, Morgan, Peddy & Co
Henry & Peters, P.C.
Prothro, Wilhelm & Company

ARCHITECTS

Fitzpatrick Architects
Harris Craig Architects, Inc.
MHS Planning & Design
SC Architecture

AUTO DEALERSHIPS

Classic Tyler Motors, DBA Classic Toyota,
Mercedes Benz of Tyler

BANKING

Altra Federal Credit Union
Austin Bank
Broadstreet Bank
Cadence Bank
Citizens 1st Bank
Citizens Bank
Cooperative Teachers Credit Union
Kelly Community Federal Credit Union
Origin Bank
Prosperity Bank
Regions Bank
Simmons Bank
Southside Bank
Texas Bank and Trust
Texas Farm Credit
Texas National Bank
VeraBank

BUILDING MATERIALS

Contractor's Supplies Inc
Overhead Door Co. of Tyler
Tyler Building Systems Co.

BUSINESS RESOURCES

Better Business Bureau of East Texas
Greater Tyler Association of Realtors
Tyler Area Builders Association

CLUBS / RECREATION

Cascades Country Club
Hollytree Country Club

COMMERCIAL CLEANING

Office Pride of East Texas

CONSTRUCTION / CONTRACTORS

A.E. Shull & Company
Fritcher Construction Services
HGR General Contractors, LP
Hoar Construction Co., LLC
Jacobse Bros Construction Ltd
L & L Asphalt
Mosby Mechanical Co., Inc.
Ogle Construction
Petty's Irrigation & Landscape, LTD
Precision Civil, LLC
Reynolds & Kay, Inc
RLM General Contractors Inc
SCI Construction, LTD
Sherrill Construction LLC
Skanska

CONSULTING / TRAINING

Core Insights, LLC
CWJ Strategies

EDUCATION

Chapel Hill Independent School District
Tyler Independent School District
Tyler Junior College
University of Texas at Tyler

ENGINEERING

Aqueous Engineering
EMA Engineering & Consulting
HALFF
HDR, Inc.
Kimley-Horn
Langan Engineering
The Brannon Corporation

EQUIPMENT

Epic Office Solutions
LTS Material Handling Equipment & Solutions
United Rentals

FINANCE (NON-BANK)

Edward Jones - Childress Wealth Management Team
Greater Texas Capital Corporation
Hardy Wealth Management Group
Morgan Stanley - The RoseWest Group
Rose Point Capital Advisors

FOUNDATIONS

Anonymous
A. S. Genecov Foundation
A.W. Riter, Jr. Family Foundation
Bob L. Herd Foundation
East Texas Health Foundation
Pam and Thomas Smith Donor Advised Fund
The R. W. Fair Foundation

FUNDING / GRANTS

SourceFunding
Traylor & Assoc.

GEOTECHNICAL

ETTL Engineers And Consultants, Inc
Terracon Consultants

GOVERNMENT / MUNICIPALITIES

Bullard Economic Development Corporation
City of Tyler
City of Whitehouse
City of Winona
East Texas Municipal Utility District
Lindale Economic Development
Smith County
Troup Community Development

HEALTHCARE

Baylor Scott & White Texas Spine & Joint Hospital
Christus Health System
UT Health East Texas

HOSPITALITY

Chick-fil-A, Lindale
Holiday Inn Conference Center
Mandoline Hospitality,
DBA Javi's, FD's Grillhouse, Ill Palms,
Twelve Kitchen + Cocktails, Villagio del Vino
Moran Refreshments
Tyler Beverages, Inc.
Tyler's Super Quality Ice

INDIVIDUALS

Brad and Carleen Bays
Dr. D.M. Edwards
Jeff Harris
Susan & Lee Gibson

INSURANCE

Bosworth & Associates
Hibbs-Hallmark Insurance
Higginbotham Insurance

INVESTMENT COMPANIES

Byers Family Partnership, Ltd.
H & M Buie Investments, Ltd.

LAW FIRMS

Dacus Firm
J. Chad Parker, PLLC
Linebarger Goggan Blair & Sampson, LLP
Potter Minton Law Firm
Wilson Law Firm

MANUFACTURING / INDUSTRIAL

Delek Refining Ltd.
Field Fastener
GDC Industrial, Inc.
Great Southern Wood - Yellowwood
Hiland Dairy Foods
Hood Packaging Corp
John Soules Foods, Inc.
ST Fastening Systems
Target
Trane Technologies, PLC
Tyler Pipe & Coupling
Wayne Sanderson Farms

MARKETING

14Forty Marketing and Consulting

OIL & GAS

Eagle Fuel & Oil, LP
Lomoco, Inc
Malcolm Reed Ventures

PROPERTY DEVELOPERS

NORF Companies
Sky Developers
West Oak Property Development

REAL ESTATE / PROPERTY MANAGEMENT

Ben Fitzgerald Real Estate Services, LLC
Burns Commercial Properties, LLC
Drake Real Estate & Investments
East Texas Pinnacle Properties
Landbridge Commercial Properties
NWP Management & Brokerage
Roosth Properties LLC
Russell Patterson - Crest Properties
Scarborough Commercial Real Estate
Simmons Real Estate
Staples Commercial Group
Wynne Interests

RETAIL

Brookshire Grocery Company
Cavender's

STAFFING / RECRUITING

Express Employment Professionals
Remedy Intelligent Staffing Inc
Snelling Staffing Services

TELECOMMUNICATIONS

Conterra Networks
Etex Communications
Vexus Fiber

TITLE COMPANIES

Central Title Company
East Texas Title Company
Homeland Title
Scout Title & Abstract
Tarry Title

TRANSPORTATION / LOGISTICS

Bronco Logistics
NET RMA

UTILITIES

Calpine Energy Solutions
CenterPoint Energy
Guidepost Energy
Oncor Electric Delivery
Texas Select Energy

WASTE MANAGEMENT

Republic Services



Thank you for your investment in our community.

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