

a natural beauty



**Economic
Development Council**

2017 TEDC PROJECTS

BOYD METALS

New Jobs in 20174
New \$ Plant / Equipment\$148,000

CENTENE

New Jobs in 201719
New \$ Plant / Equipment\$203,737

CREST PROCESS SYSTEMS

New Jobs in 201722
New \$ Plant / Equipment\$2,177,095

DELEK*

New \$ Plant / Equipment ..\$25,000,000

ESTES MCCLURE & ASSOCIATES

New Jobs in 20171
New \$ Plant / Equipment\$1,422,000

FRESENIUS

New Jobs in 201777
New \$ Plant / Equipment\$97,000

HILAND DAIRY

New Jobs in 20171
New \$ Plant / Equipment\$3,400,000

HOOD PACKAGING

New Jobs in 20173
New \$ Plant / Equipment\$5,651,620

JASPER VENTURES

New Jobs in 2017200
New \$ Plant / Equipment ..\$17,000,000

JOHN SOULES FOODS

New \$ Plant / Equipment\$2,771,000

NEW HOPE ENERGY

New Jobs in 201720
New \$ Plant / Equipment\$2,000,000

OFFICIAL ISSUE

New \$ Plant / Equipment\$22,000

SANDERSON FARMS*

New Jobs in 20178

TRANE*

New Jobs in 201741
New \$ Plant / Equipment\$3,850,000

TYLER PIPE

New Jobs in 20177
New \$ Plant / Equipment\$1,127,729

VEHICLE REMAN

New Jobs in 20175

VME PROCESSING

New Jobs in 201741
New \$ Plant / Equipment\$41,587

TOTAL JOBS449

TOTAL RETAINED JOBS1,499

TOTAL INVESTMENT\$64,911,768

2017 TOTALS

RETENTION & EXPANSION 2017

New Projects5
New Jobs193
Retained Jobs1,499
New Investment\$45,538,031

RELOCATIONS 2017

New Projects1
New Jobs223
New Investment.....\$17,351,737

NEW & SMALL BUSINESS 2017

New Projects2
New Jobs33
New Investment\$2,022,000

TAX ABATEMENT ACTIVITY

In 2017, TEDC had 11 continuing tax abatement projects.

Tax Abatement Activity 1990 - 2017

- 51 Projects with 41 Companies
- \$585.7 Million in New Plant / Equipment
- 5,325 New Primary Jobs Created
- 7,357 Primary Jobs Retained
- 3.6 Million SF of New Construction

LOAN ACTIVITY

In 2017, TEDC had 4 continuing loan projects.

Loan Activity 1992 - 2017

- 31 Loans to 27 Companies
- \$3,366,764 Loaned
- 553 New Jobs Created

HISTORICAL TOTALS

RETENTION & EXPANSION 1989 - 2017

Projects83
New Jobs5,015
Retained Jobs.....14,917
New Investment \$619,850,330

RELOCATIONS 1989 - 2017

Projects49
New Jobs3,662
New Investment.....\$241,398,124

NEW & SMALL BUSINESS

DEVELOPMENT 1989 - 2017

Projects43
New Jobs1,040
New Investment\$46,861,299

TOTAL JOBS & INVESTMENT

1989 - 2017

Projects.....175
New Jobs9,717
Retained Jobs.....14,917
New Investment\$908,109,753

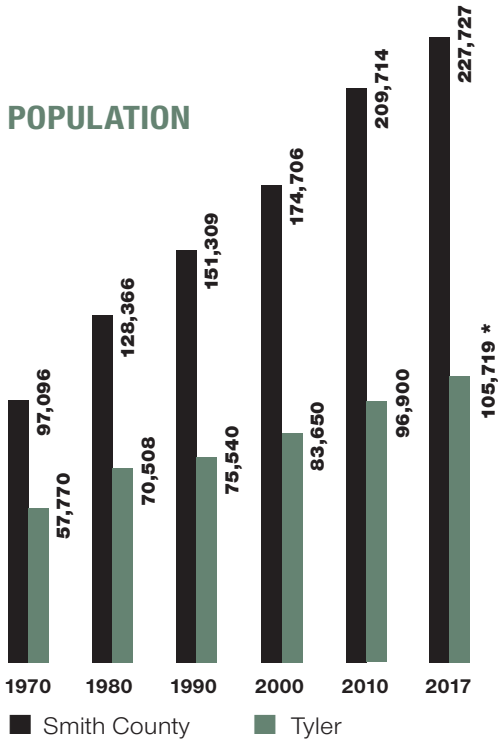
These numbers show the status of projects as of December 31, 2017.

A number of projects are tracked by TEDC over several years as a result of incentive contracts.

Targeting Primary Employers to Diversify the Tyler / Smith County Economy and Create New Job Opportunities.

* Texas Enterprise Zone Project

POPULATION



■ Smith County ■ Tyler

Source: U.S. Census Bureau

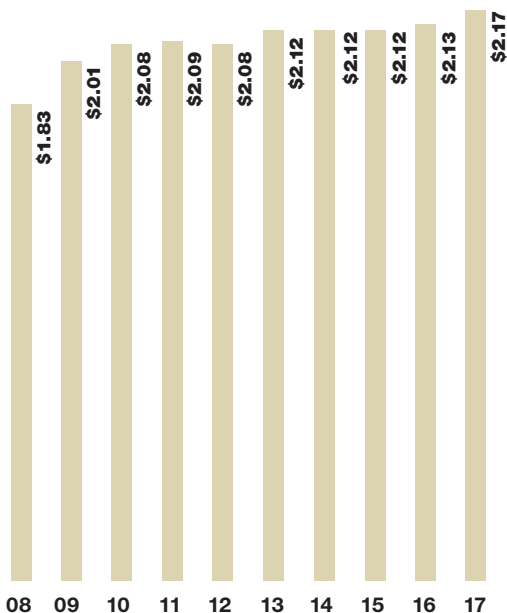
* Source: City of Tyler Metropolitan Planning Organization

1989: 20 members

2017: 124 members

Minimum annual investment of \$2,500

PROPERTY TAX RATES

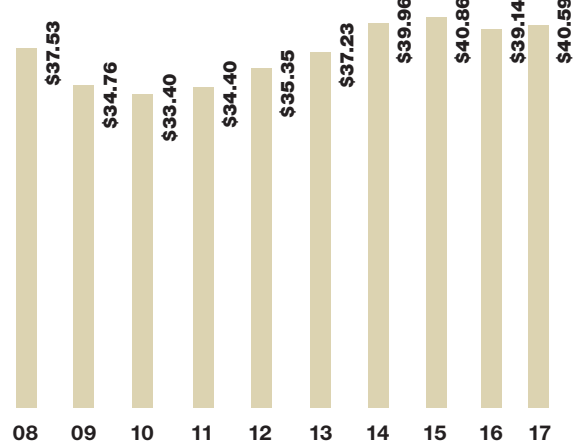


■ Property Tax Rates Per \$100 Valuation (within City of Tyler)

Source: Smith County Appraisal District

SALES TAX ALLOCATIONS

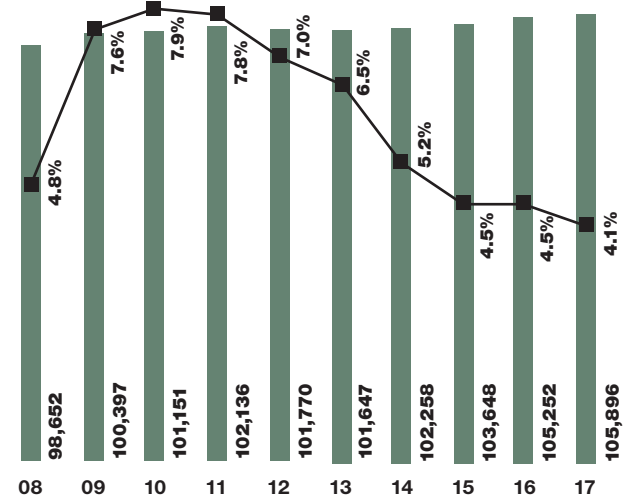
Values in Millions



■ Sales Tax Allocations (City of Tyler)

Source: Texas State Comptroller

LABORFORCE AND UNEMPLOYMENT



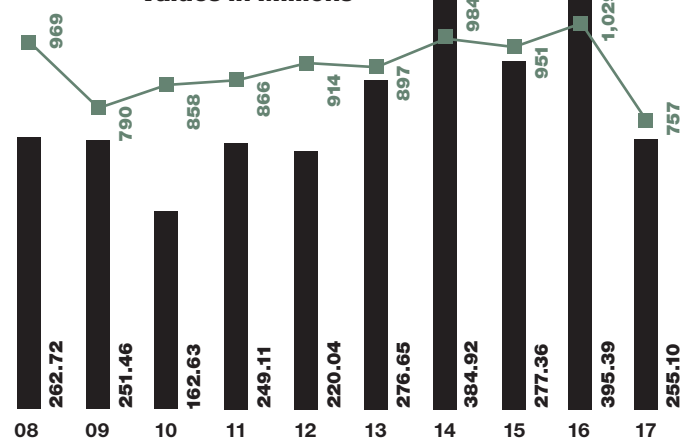
■ Smith County/Tyler MSA Labor Force

■ Smith County/Tyler MSA Unemployment Rate

Source: Texas Workforce Commission

BUILDING PERMITS

Values in Millions

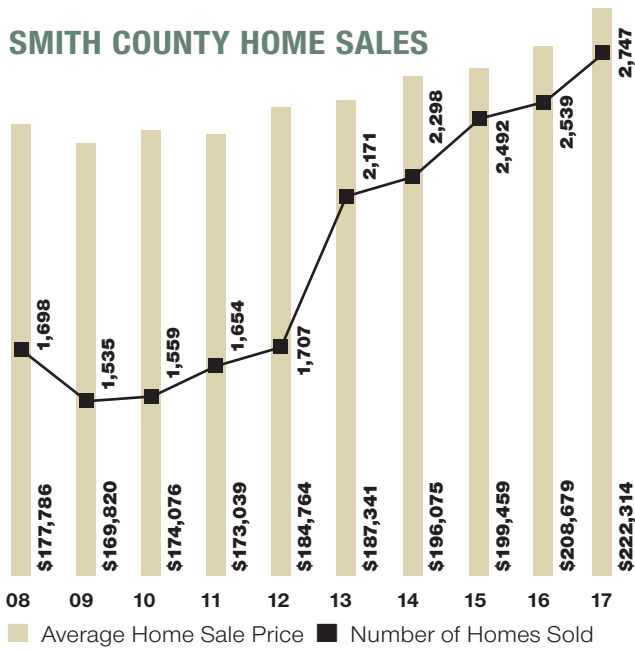


■ Permit Valuation ■ Number of Permits

Source: City of Tyler

Includes Commercial, Residential, and Renovation Permits

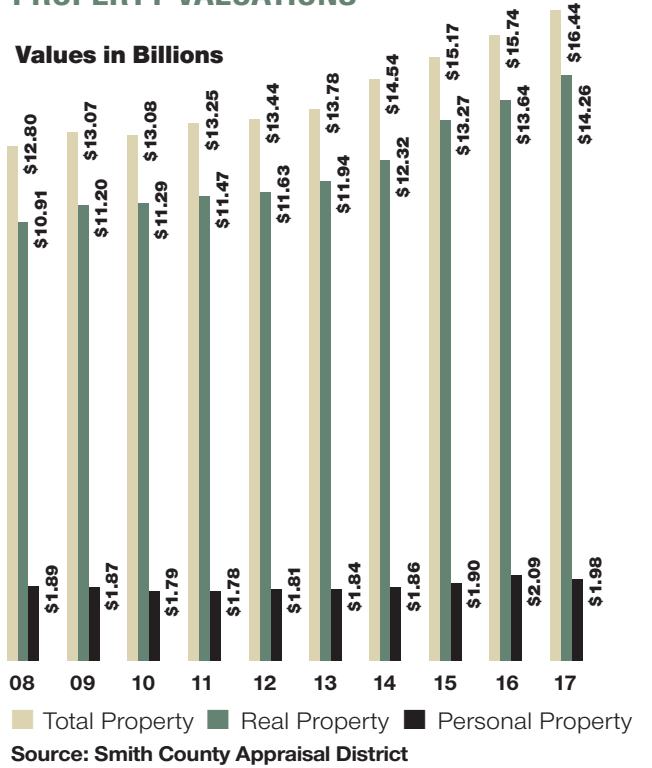
SMITH COUNTY HOME SALES



Source: Greater Tyler Association of Realtors

SMITH COUNTY PROPERTY VALUATIONS

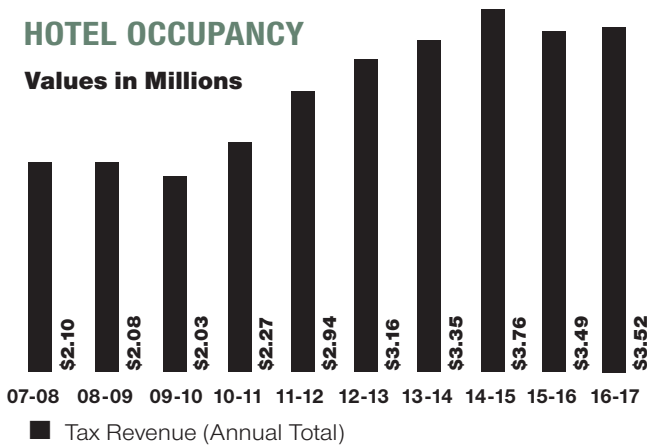
Values in Billions



Source: Smith County Appraisal District

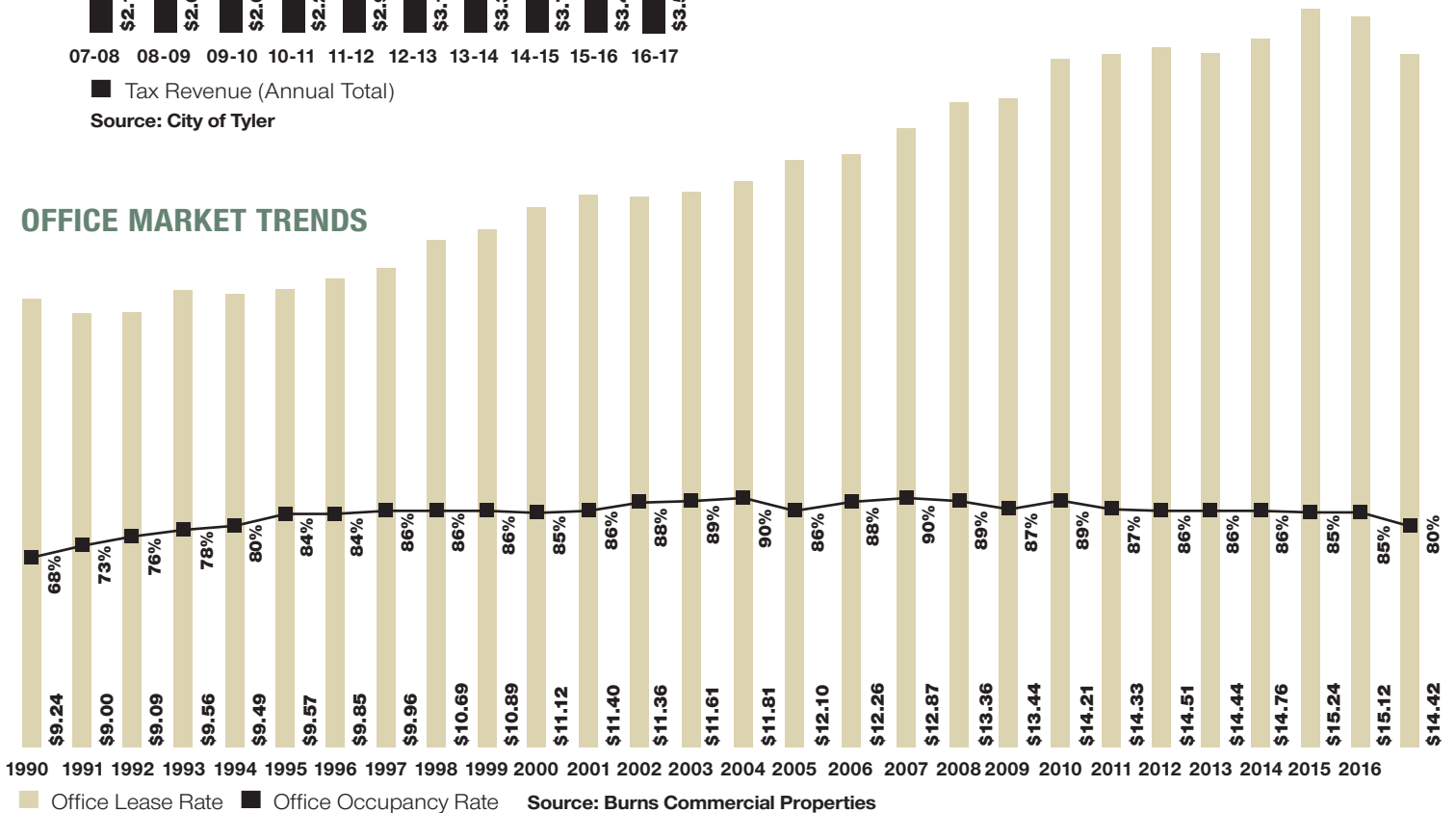
HOTEL OCCUPANCY

Values in Millions



Source: City of Tyler

OFFICE MARKET TRENDS



Source: Burns Commercial Properties

BOARD OF DIRECTORS

Bob Breedlove
Edward Broussard
Lee Browning
Taylor Burns
Kirk Calhoun
Chad Cargile
Jason Cooper
Ted Crabtree
Bruce Crouch
Shannon Dacus
Dwight Fennell
Barham Fulmer
Randy Garrett
Charley Gordon
Martin Heines
JoAnn Hampton
Jim Hedrick
Claude Henry
Charles Hill
Matthew Marshall
Roy Martinez
Ray McKinney
Mike Metke
Jon Moore
Nathaniel Moran
Tom Mullins
Andy Navarro
Skip Ogle
Howard Patterson
Carroll Rogé
Michael Tidwell
Lonny Uzzell
Mark Whatley
Walter Wilhelmi

EX-OFFICIO

Barbara Bass
Henry Bell
Rea Boudreaux
Herbert C. Buie
Bobby Curtis
Tom Ellis
Debarah Jones
Randy Roberts
Mike Thomas

FOUNDING CHAIRMAN

A.W. Riter, Jr.
1924-2003

CHAIRMAN 1993-1994

James C. Wynne, Jr.
1930-2013

STAFF

TOM MULLINS*

President/CEO (TEDC/TACC)

FELECIA HERNDON

Vice President, Finance

VICTOR VALLE

Economic Development Specialist

DREW CAMPS*

Vice President, Information
Technology (TEDC, TACC, CVB)

KARLA ANDERS

Bookkeeper/SCRLF Manager

NIKKI HODGES*

Finance Assistant (TEDC/TACC)

STEPHANYE PETREE*

Administrative Assistant (TEDC/TACC)

* Shared Employee

EXECUTIVE COMMITTEE

SHANNON DACUS

Board Chair
Attorney
The Dacus Firm, P.C.

CHARLES HILL

Vice Chairman
East Regional Manager,
Customer Operations
Oncor Electric Delivery

RAY MCKINNEY

Secretary/Treasurer
Executive Vice President
The Genecov Group

TOM MULLINS

President/CEO
Tyler Economic
Development Council

LONNY UZZELL

Immediate Past Chairman
Executive Vice President
Southside Bank

FELECIA HERNDON

Assistant Secretary
Vice President Finance
Tyler Economic
Development Council

NATHANIEL MORAN

Smith County Representative
County Judge
Smith County

TAYLOR BURNS

Real Estate Committee Chair
President
Burns Commercial Properties, LLC

CHAD CARGILE

Finance Committee Chair
President-East Texas
Regions Bank

BARHAM FULMER

Resource Committee Chair
Senior Vice President
Southside Bank

EDWARD BROUSSARD

City of Tyler Representative
City Manager
City of Tyler

ANDY NAVARRO

At-Large
Vice President, Mission Integration
Christus Trinity Mother Frances
Health System

MICHAEL TIDWELL

At-Large
President
The University of Texas at Tyler

HOWARD PATTERSON

Tyler Area Chamber of Commerce
Board Chair
Vice President Student Affairs
The University of Texas at Tyler

INVESTORS

PLATINUM INVESTORS

\$50,000 & ABOVE

City of Tyler
Smith County
Tyler Industrial Foundation

GOLD INVESTORS

\$25,000 - \$49,999

Brookshire Grocery Company
R.W. Fair Foundation
Texas Spine & Joint Hospital

SILVER INVESTORS

\$5,000 - \$24,999

Austin Bank
Centene Corporation
Christus Trinity Mother Frances
The Genecov Group
Greater Texas Capital Corporation
Oncor Electric Delivery
Potter Minton Law Firm
Southside Bank
Suddenlink
The Trane Company
Tyler Pipe Company
UT Health Tyler

BRONZE INVESTORS

\$2,500 - \$4,999

Adams Consulting Engineers, Inc.
Aqueous Engineering
Atkins North America
BancorpSouth
Bisonwood Financial Management
Boone & Boone Construction
Bosworth & Associates
Brannon Corporation
Braun Intertec Corporation
BTH Bank
Burns Commercial Properties, LLC
Cavender's
CenterPoint Energy
Central Title
Citizens 1st Bank
Citizens National Bank
City of Whitehouse
Classic Tyler Motors
Crosspoint Engineering
The Dacus Firm
Delek Refining, Ltd.
Drake Real Estate Investments
Bob Dyer
Eagle Fuel & Oil
East Texas Municipal Utility District
East Texas Title
ETTL Engineers & Consultants
Federal Title
Fitzpatrick Architects
Freedom Financial Group
Garrett & Associates
General Contractors, Ltd
Gollob, Morgan, Peddy
Greater Tyler Association of Realtors
Half Associates
Harris Craig Architects
Heritage Land Bank
Hiland Dairy
Homeland Title
Hood Packaging, Inc.
KSA Engineers

L & L Asphalt
Landmark Title
Lindale Economic Development Corp.
Linebarger, Goggan, Blair &
Sampson, LLP
Martin Marietta
MidSouth Bank
Overhead Door Co. of Tyler
Progressive Waste Solutions
Prosperity Bank
Prothro, Wilhelmi & Company
Regions Bank
Republic Services
Residence Inn by Marriott
Reynolds & Kay, Inc.
Riter Management Co., L.C.
Roosth Production Co.
RPR Construction Co.
RS&H, Inc.
Scarborough Realty Partners
Schaumburg & Polk
Sellers - Patterson Insurance
SETEC Midstream
SmithGroup JJR
John Soules Foods, Inc.
ST Fastening Systems
Target Distribution Center
Terracon Consultants
Texas Bank and Trust
Threlkeld & Company Insurance
TransCanada Pipeline USA
Gary R. Traylor & Associates
Tyler Area Builders Association
Tyler Beverages, Inc.
Tyler Building Systems Co.
Tyler Junior College
Tyler Packing Company, Inc.
UT Health North Campus Tyler
Vesuvius USA
WRL General Contractors

CONTRIBUTORS UP TO \$2,499

Marilyn Abegg
Bailes & Co., P.C.
Bank of Tyler
Barrett & Thomas
Allen Bell Property Services
Bullard Economic
Development Corporation
Citizens State Bank
Coca Cola Southwest Beverages
Contractor's Supplies, Inc.
Estes, McClure & Associates, Inc.
Express Employment Professionals
Eye Care Associates of East Texas
Ben Fitzgerald Real Estate Svcs.
Henry & Peters, P.C.
Invest in Tyler
KW Commercial
Robert Patterson, Crest Properties
R & R Lawns
A. E. Shull & Company
Swan Transportation Services
Texas National Bank
Troup Community Development
The University of Texas at Tyler
VME
Wier & Associates
Wilson Law Firm
Wynne Interests