



# IMAGINING THE FUTURE

35<sup>th</sup>  
ANNIVERSARY

TYLER ECONOMIC DEVELOPMENT COUNCIL

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# Chairman's Letter



35<sup>th</sup>  
ANNIVERSARY

TYLER ECONOMIC DEVELOPMENT COUNCIL

Dear Tyler Economic Development Council  
Investors, Partners and Friends,

On behalf of the TEDC Board of Directors, I am honored to share our FY 2024 Annual Report.

Throughout these pages, you will read about growth and burgeoning opportunities for new growth that position Tyler as a unique and attractive community for businesses and jobs to flourish.

Thirty-five years is a tremendous milestone to celebrate, and I am honored to be part of the mission of the TEDC. Creating jobs and boosting our economy starts with a vision; and it takes us all working together, deliberately, to turn this vision into a reality.



**Ray C. McKinney, CPA**  
**TEDC Board Chairman**

# TEDC Mission

The Tyler Economic Development Council (TEDC) is a non-profit organization that promotes the creation and retention of primary jobs for Tyler/Smith County and the diversification of the economic base to expand employment opportunities in the region.

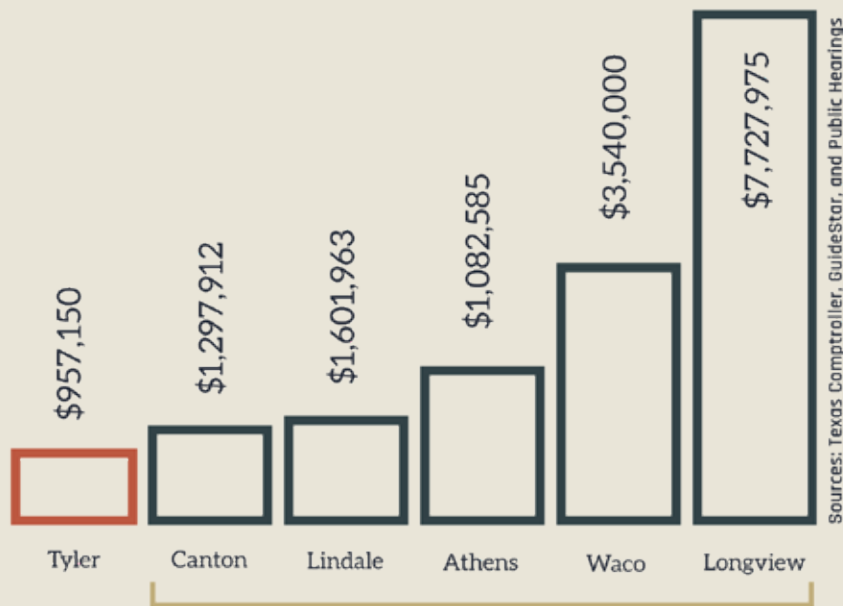
# TEDC Story

Founded in 1989, TEDC was created to improve and diversify our local economy by the creation of new business and expansion of jobs.

TEDC aggressively promotes economic growth for the Tyler area through the retention and expansion of existing business, new/small business development and business attraction.

**For every one dollar invested in TEDC, a return of \$90 has been invested into Smith County through business expansions and relocations.**

Unlike the traditional model in which most economic development organizations are funded, TEDC is not funded through the half-cent sales tax. TEDC uses each dollar wisely and efficiently and operates with a comparatively smaller budget than its neighbors.



# Tyler, Texas Snapshot

Metropolitan Statistical Area - Smith County



245,209

2023 Population



\$68,192

Median Household  
Income



13.2%

Population Growth  
2010-2023



\$310,000

Median Home  
Sales Price



18.1%

Bachelor's Degrees  
Or Higher



81,286

Households

## Development Statistics

\$335,318,880

Commercial Private Sector Capital  
Investment (2023 Commercial  
& Residential)

\$173,379,756

Commercial Private Sector  
Investment

533

Commercial Permits

\$161,939,124

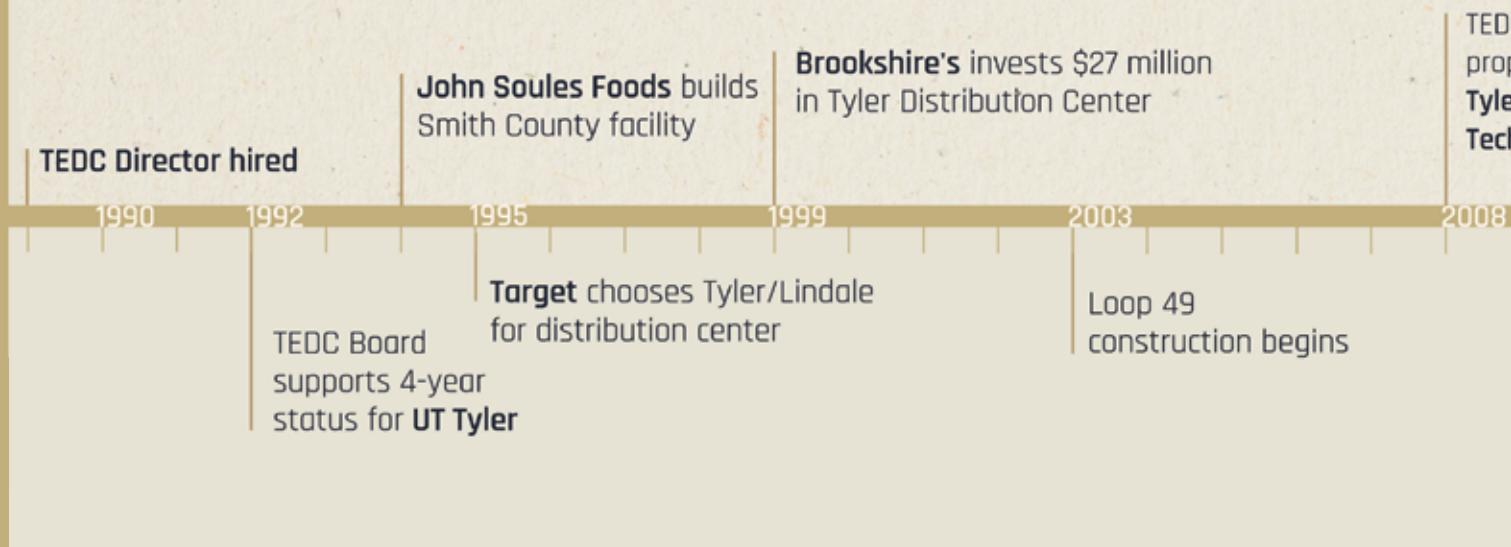
Residential Private Investment

776

Single Family Housing  
Permits Issued

# TEDC Through the Years

1988



## 2024 Projects

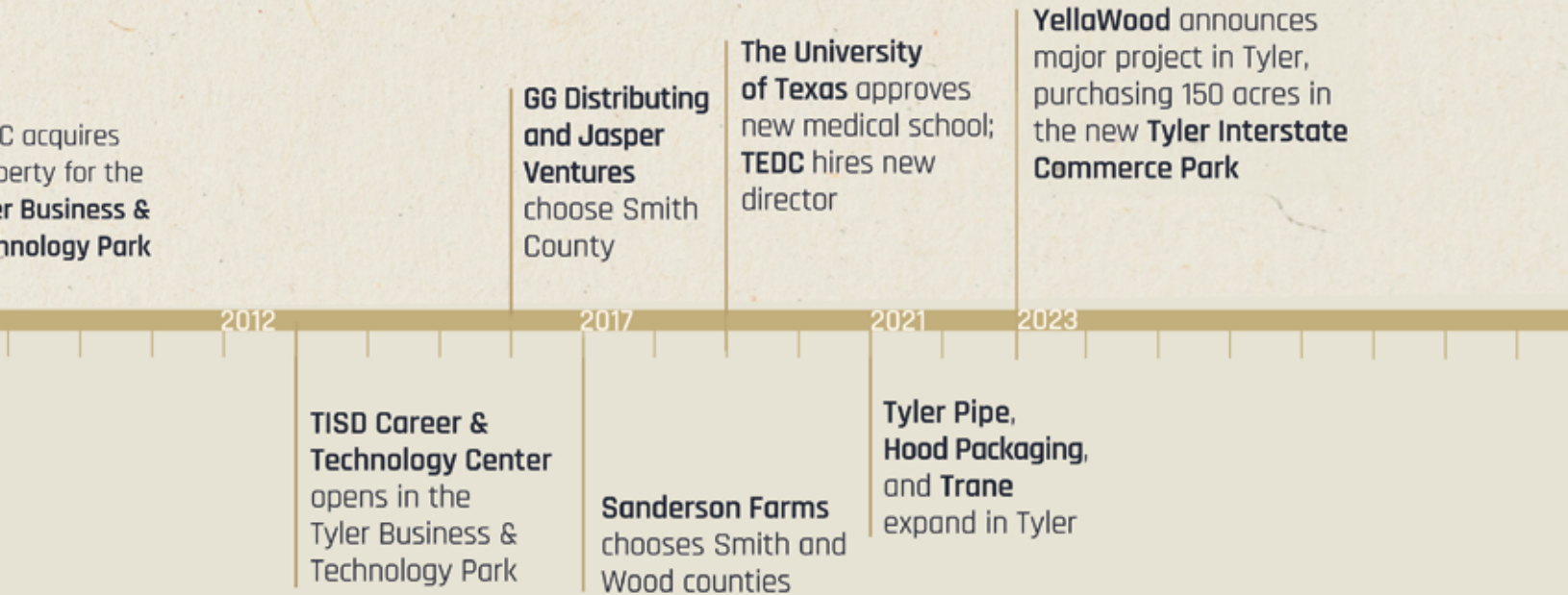
### Hiland Dairy Distribution Center Expansion

In addition to expanding Tyler's available real estate with outside corporations, the TEDC has focused on enhancing partnerships with local companies. Hiland Dairy is a driving force in our local and regional economy. Hiland Dairy's distribution center expansion is set to be complete by 2026.



*(Turn the page to read our full project spotlight.)*

**New Jobs: 36**



***Since 2021, local business expansions have added 92 new jobs, retained over 1,400 jobs, and invested over \$376 million in our economy.***

# Project Spotlight

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## Hiland Dairy

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### Got Milk? Tyler does.

Hiland Dairy has been operating in Tyler for slightly over seven years since taking over the former Brookshire Grocery Co. dairy plant in 2017. The company is now providing high-quality milk for customers all over Texas, their biggest distribution state.

"Hiland Dairy continues to experience double-digit growth in Texas, and our state's production volume has increased several years in a row," said Barry Beaman, Hiland Dairy's General Manager.

Hiland Dairy's current project is a 96,000-square-foot expansion for additional production, storage and operations, which situates them for future growth. Beaman says it's "more than triple" their current capacity.

Hiland Dairy supplies high-quality milk for Brookshire Brothers, Whole Foods, Dutch Bros., hospitals and convenience stores. Their biggest customer is local grocery chain **Brookshire Grocery Co.**

Beaman says Tyler is the perfect location to expand because of its central location, rich culture and strong workforce.

"The reason we do business in Tyler is because it's located perfectly to ship products all over the state," Beaman says. "By expanding in Tyler, we are able to produce what is needed for the whole state of Texas and better serve our customers."

Beaman and his wife moved to Tyler for the job and love the people, the community and the focus on family.

- ▶ Hiland Dairy was founded in 1938 in Springfield, MO, and is owned by US-based dairy farmers.
- ▶ The expansion is set to be completed by early 2026 and will add some 30 local jobs.



INTERCITY TRIP | 2024

# CHATTANOOGA TENNESSEE



2024 Tyler Delegation

"Touring another city gave us time to talk amongst ourselves and to talk to other leaders about where we are in Tyler. When we look at what this other city can do, we see how transformation can be possible for us. It was a positive thing on a lot of levels. What struck me the most was how their city and county leaders collaborated to transform areas they never thought could be transformed. It sparked creativity and ideas, and was very impactful." – Carleen Dark-Bays - President, CDB Consulting



Carleen Dark-Bays



Sam Scarborough

"I was really interested in their downtown development, and that's what caught my attention. Chattanooga had an all-in effort and experienced a lot of growth, which is where we are right now in Tyler. We were able to see a different perspective and get out of our own bubble. This trip gave us a vision of seeing what can be possible if we are all on the same page."

– Sam Scarborough - Broker/President, Scarborough Commercial Real Estate, LLC



# Looking Back

In honor of the 35th anniversary of the Tyler Economic Development Council, we're sharing the stories of leaders who have influenced our community's economic growth over the years. Starting out as a small town of rose-growers and oil drillers, the Rose City has grown to include banking, technology, higher education, medicine, and so much more.



It all started in the late 1980s when key community leaders realized the need to grow and diversify the Tyler economy.

Leaders like Herb Buie, Dub Riter and others realized the need for more jobs, more businesses and growth. Their legacy created a foundation of expansion in Tyler that continues to reap rewards today.

After Tyler was hit by the recession, local Tylerites struggled to find work. Houses were for sale, people were moving, and storefronts were boarded up. Some leaders recall downtown Tyler as a "ghost town."





## Mr. Herb Buie grew up in Tyler, Texas.

Buie, a pioneer for economic development in Tyler, remembers this time well. He was raised in Tyler and his first job was working at the Tyler Packing Company. Although he took a short leave of absence to serve his country in the Korean War, he returned to Tyler Packing Company and made his way up the ranks, eventually taking over ownership of the entire organization.

As he grew in business, Buie realized that Tyler needed more businesses and more jobs to thrive, and he wasn't alone in this realization.

He, along with several other local business leaders, began to invest financially to bring new businesses to Tyler. This "investment fund" was eventually called the Industrial Foundation Fund, and helped to start what would become the Tyler Economic Development Council.

Buie had a dream to, "get Tyler, Texas, on the move," as he recalls.

"We raised quite a bit of money, but we really didn't know how to do it, so we brought in Tom Mullins," he said. "That was a brand new day. He [Mullins] did a great job of showing what we had to deliver in Tyler, Texas. And the next 30 years revolutionized Tyler and put us on the map."

Still today, at the age of 94, Mr. Buie attends regular TEDC meetings, serves on the real

estate committee, and is a proud director of Southside Bank.

"Tyler is growing by leaps and bounds in every direction," Buie said, looking at the current state of the city. "Tyler is booming because of people who wanted to make great things happen here years ago."

Throughout his career, Mr. Buie served as both the President of the Tyler Area Chamber of Commerce, as well as the President of the Tyler Economic Development Council. Buie says the growth he has seen over the past 70 years is "phenomenal."

"It is unbelievable how much we have grown," he said. "Everything came together to grow the city and the county, and it was a springboard to growing businesses. Today it's an absolute success story."

Mr. Buie says he is currently most excited about the new medical school and the new industrial park. He notes that the key to Tyler's overall success is "unity," and putting "God first."



## Tom Mullins remembers...

Tom Mullins served as the first CEO of TEDC, joining the organization in 1989.

The community was ready for change. To diversify the economy, one of the first projects TEDC tackled was to expand UT Tyler to become a four-year university. At this time, there was a "two plus two" structure, which meant



there was a junior college (TJC) and a senior college (UT Tyler). UT Tyler did not offer freshman or sophomore courses, and some thought that if they did, TJC would suffer.

However, it was the opposite of that fear that happened. The stability of a four-year university was promising to many who wanted Tyler to have post-graduate programs and additional jobs. After three trips to the state legislature in the 1990s, a dream became a reality, and Tyler officially had its first four-year university.

Hard work and perseverance paid off, and Tyler became an "educational destination." The growth of higher education led to other wins, like medical expansion and improved healthcare. Over the years, more companies were drawn to Tyler, where they found people who wanted to work and a community who embraced business.

The Target Distribution Center, which opened in 1998, boasted 1.6 million sq feet of construction and 1,000 jobs. It not only changed Tyler, but the neighboring town of Lindale as well. Five years after Target opened, Lindale



Tyler's economy has diversified dramatically since its rose-growing days (left), expedited by the start of the economic development council (pictured above in 1995).

doubled in population. Over the years, the landscape has changed for Tyler, but the traditions remained.

"Medical jobs have helped health outcomes in East Texas and have provided higher paying jobs that contribute to the diversification of the economy," said Tom Mullins. "Now we have the UT Tyler School of Medicine, and that economic impact will be tremendous. We will gain over 18,000 direct and in-direct jobs because of the medical school."

**"Tyler is booming because of people who wanted to make great things happen here years ago."**

Mullins says Tyler has been successful because of its educational infrastructure and workforce. He continues, "people will move to where jobs are being created. They want to work to take care of themselves and their family so they have a better quality of life, and that's when areas grow."

Today the TEDC is led by Scott Martinez and his team, and is poised to see more growth than ever. The legacy started some 35 years ago is strong and well today, and the future is bright.

## Former Tyler Mayor Barbara Bass believes in the necessity of an economic development council...

Former Tyler Mayor Barbara Bass believes in the necessity of an economic development council, and embraced the organization right from the beginning.

"Economic development councils were not well known back then, and were not necessarily embraced," the former mayor shared. "There was a mindset that businesses and industries were just going to come find Tyler, and we didn't have to do anything to help them along the way."



But that mindset was changing in Tyler, and it paid off.

"It really paid off in the 1990s when we had a huge economic downturn after we had started diversifying our local economy," Bass said. "The focus was on primary employers outside of our

# Making A Difference For You!



Pictured L-R: Tom Mullins, Barbara Bass, Henry Bell, and Lonny Uzzell.



region that brought new investments into our economy. Part of building TEDC was educating the business community on the benefits of such an organization. We had to make sure the business community had buy-in and was involved in the process.”

Bass served as the first female chair of the Tyler Chamber of Commerce, which led to her being involved in the planning during the early years of TEDC.

Bass then served as the second female chair of the Tyler Economic Development Council, from 1997 to 1999.

She says what sets our TEDC apart is how the organization is funded.

“In many communities in Texas, economic development councils are funded by the half-cent sales tax from the city,” she explained. “What makes us unique is that TEDC is funded through membership donations since the Tyler voters opted to use our half-cent sales tax for city streets and infrastructure, which indirectly benefits economic development. To compete with other cities for new jobs, our CEOs, Tom and now Scott, have had to work harder to develop competitive packages to offer prospective businesses.”

Bass recalls her favorite projects have been the expansions at Trane.

“It is always rewarding to retain a company and to watch it grow, invest in new divisions or product lines and provide new jobs,” she said.

Bass explains how bringing big business into a community benefits even the smallest business.

**“What makes us unique is that TEDC is funded through membership donations... To compete with other cities for new jobs, our CEOs, Tom and now Scott, have had to work harder to develop competitive packages to offer prospective businesses.”**

“One of the main questions I have had in the past has been, ‘What are you doing for me as a small business owner? What is in it for me?’” she said. “The reality is the more we attract large employers, the more opportunities we will have for small employers to grow. If I am out there working in a high demand job, I am going to need services from numerous small businesses - from the CPA firm (my career for many years) to lawn care, housekeeping and a lot of other services in between. There is a tremendous ripple effect that impacts the entire workforce.”



# Looking Forward

*Imagining Tyler's Future*





We are grateful for the lessons of the past—especially as they help us lay the groundwork for the future.



We spoke with a few of the leaders who are helping us build Tyler **today** about what they hope to see in **days to come**.



## Thomas Neuhoff took a chance on Tyler.

Thomas and Emily Neuhoff made Tyler their home after looking for a place where they could balance a good quality of life with ample activities and opportunities.

Tyler spoke to them, and they took a chance on the Rose City.

After eight years of living in Tyler, and one year of serving on the TEDC Board of Directors, Thomas says it just keeps getting better.

"My wife and I wanted something smaller than Dallas but larger than rural Alabama, where she is from," he said. "We looked at a lot of places and thought Tyler would make a great home with a good quality of life, and decided to give it a try. It has surprised us to see all the opportunities here."

***Thomas and Emily are supporters of the TEDC because they believe that today's investment will pay off for the next generation.***

"When you choose to invest in certain long term things like education and infrastructure; things that don't tend to reap immediate benefits, you're going to get a really great long term outcome," Thomas shares. "For me, that's continuing to keep Tyler's character of a slower pace and focus on family, but also providing opportunities that are rich and deep, typically found in big cities."

Thomas first became intrigued with the work of the TEDC through his experience with Leadership Tyler. Now on the board, he sees the growth potential of Tyler and what can be done for our community.

Thomas continues, "It's been so cool to see the TEDC pushing the pedal, which I think is great. We are working hard to get land for businesses so we can be ready. We want to be ready, and I think investing in our courthouse, our downtown and in jobs prepares us to be ready for the next generation."



## Dr. Juan Mejia serves as president of TJC.

"There are approximately 1,200 junior/community colleges throughout the country and 50 in our great state of Texas. Community colleges are among the greatest of US inventions, and the best institutions will be the ones that have a strong synergistic partnership with their local Economic development councils. At TJC, we are extremely fortunate to have Tyler Economic Development Council as a partner, with an unwavering commitment to a better quality of life for the communities that we have the privilege to serve," said Juan Mejia, President and CEO of Tyler Junior College.

The work that we do goes hand in hand, and for this and many other reasons, the Tyler Junior College District and the Tyler Economic

## Investor Testimonial

“Our company is a fuel provider for the local area. I have seen demand grow as business has been attracted to our community, and TEDC has led the way for this to happen. TEDC sponsored and helped us successfully navigate a tax incentive for a major reinvestment in our facility last year. TEDC is not just about bringing business in, it’s about keeping our business here. I am very impressed by how TEDC positively represents our community outside of Tyler and helps us match up businesses that would be a good fit for our culture.”



*Jeff Harris, Vice President, General Manager  
Tyler Refinery at Delek Companies*

Development Council will continue to strengthen their professional relationship for the betterment of our greater Tyler region.

Economic development provides the platform for social upward mobility for members of the community. Business and industry partners continue to look for regions that are actively preparing the workforce needed, and working closely with the Tyler EDC allows for the development of programs of study that prepare graduates for gainful employment opportunities.

Juan added, “I am honored to serve on the Tyler EDC Board, and to work with Scott Martinez, President & CEO, and other brilliant minds who serve on the board and who love our communities and are working together toward regional prosperity.”

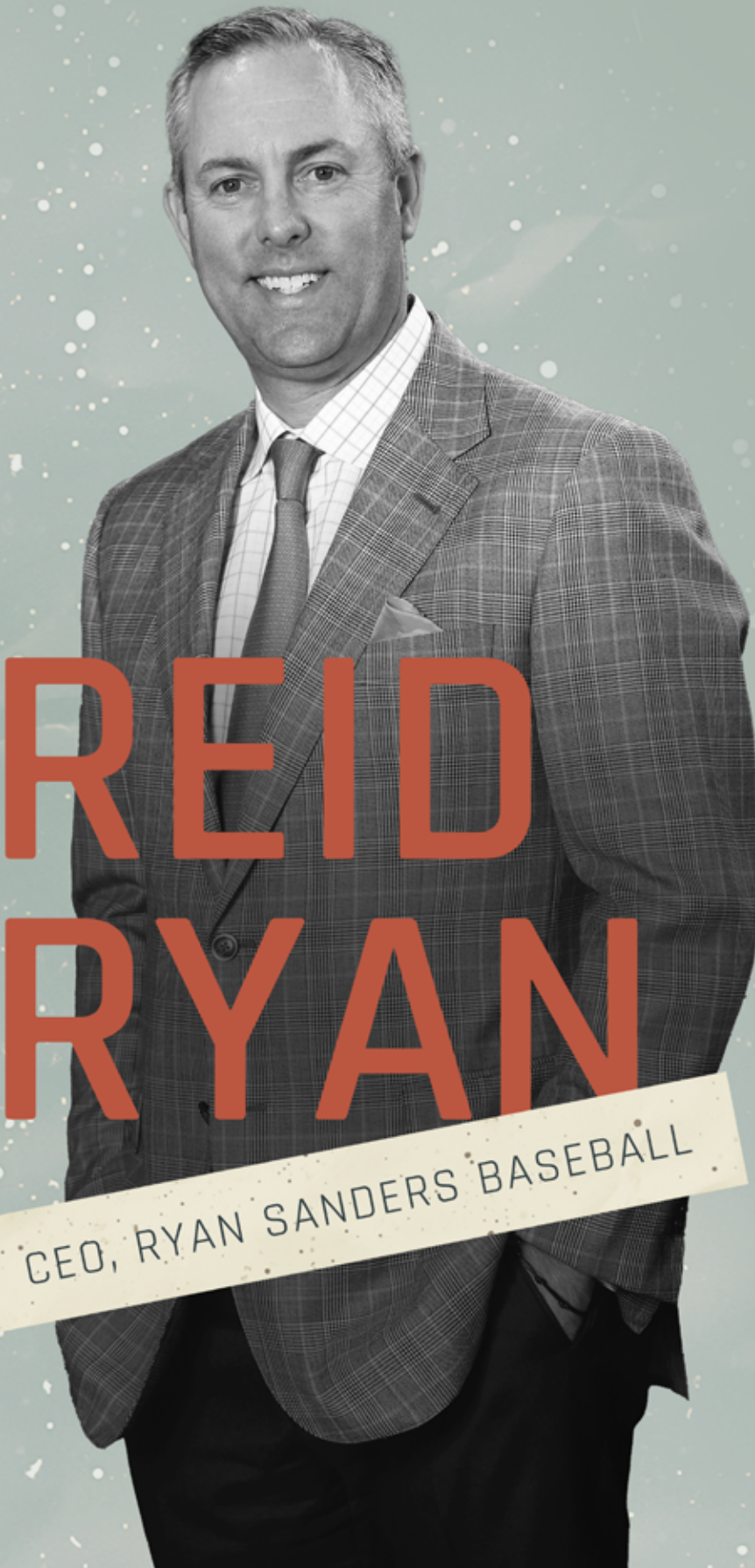


*Dr. Julie Philley*

## Dr. Julie Philley serves as president of UT Tyler.

“Tyler is booming and so is UT Tyler. This fall’s enrollment is an all-time high reflecting the energy and excitement — as well as the collaboration — occurring across the region. In higher education and healthcare, we are engaging in partnerships to amplify our combined strength for the betterment of all. This is reflected in our deeply rooted relationships with community colleges and universities in East Texas, particularly our good friends at Tyler Junior College. In healthcare, UT Tyler sees tremendous opportunity to realize even greater health outcomes. Our School of Nursing, Fisch College of Pharmacy, and School of Health Professions are all growing, and our new School of Medicine is engaged across the region.

With every sector pulling together, I hope to see this outstanding trajectory continue so that East Texas residents are healthy, educated and enjoying productive, rewarding careers.”



# REID RYAN

CEO, RYAN SANDERS BASEBALL

Reid Ryan is a professional sports executive who has worked extensively in professional baseball for over 25 years.

As the founder and CEO of Ryan Sanders Baseball, Ryan oversees the Round Rock Express (AAA Texas Rangers), San Antonio Missions (AA San Diego Padres), RS3 Turf, and RS3 Strategic Hospitality.

Ryan served as president of the Houston Astros from 2013 to 2019. In his tenure as the club's president the Astros appeared in the World Series twice, winning the title in 2017.

Currently, Ryan serves as a member of the Major League Baseball Player Develop League Board of Directors, serving as the representative for AAA baseball.

Ryan is heavily involved in business and philanthropy outside of baseball, as director and organizer of R Bank, board member and shareholder for Nolan Ryan Brands, and many nonprofit organizations, including the Nolan Ryan Foundation.

# TYLER Economic Development Council

## ONGOING TEDC PROJECT COMPLIANCE

### New \$ Plant/Equipment

|                                   |               |
|-----------------------------------|---------------|
| Delek.....                        | \$115,000,000 |
| Dragline Service                  |               |
| Specialties.....                  | \$459,215     |
| GG Distributing.....              | \$6,323,569   |
| Hiland Dairy.....                 | \$1,873,080   |
| Hood Packaging.....               | \$9,543,383   |
| Industrial Wood Technologies..... | \$4,545,241   |
| Jasper Ventures.....              | \$493,006     |
| John Soules Foods.....            | \$1,560,000   |
| Trane Technologies.....           | \$26,601,559  |
| Tyler Pipe.....                   | \$3,480,462   |
| Wastequip.....                    | \$295,000     |

### New Jobs in 2023

|                                   |    |
|-----------------------------------|----|
| Averitt Transportation.....       | 5  |
| Delek.....                        | 5  |
| GG Distributing.....              | 17 |
| Hiland Dairy.....                 | 28 |
| Industrial Wood Technologies..... | 38 |
| Jasper Ventures.....              | 13 |
| John Soules Food.....             | 56 |
| Trane Technologies.....           | 72 |
| Tyler Pipe.....                   | 5  |

**TOTAL INVESTMENT**  
**\$170,174,515**

*Note: These numbers show the status of projects as of December 31, 2023*



**Retention & Expansion**

#### New Jobs

2023 **230**  
1989-2023 **7,153**

#### Retained Jobs

2023 **20**  
1989-2023 **15,899**

#### New Investment

2023 **\$162,603,725**  
1989-2023 **\$1,189,345,877**

TOTAL NUMBER OF PROJECTS: **91**



**Relocations**

#### New Jobs

2023 **30**  
1989-2022 **6,107**

#### New Investment

2023 **\$7,111,575**  
1989-2023 **\$481,507,008**

TOTAL NUMBER OF PROJECTS: **53**



**New & Small Business Development**

#### New Jobs

1989-2023 **1,145**

#### New Investment

2023 **\$459,215**  
1989-2022 **\$64,689,438**

TOTAL NUMBER OF PROJECTS: **44**

### TOTAL JOBS & INVESTMENT 1989 - 2023

**188**  
Projects

**14,203**  
New Jobs  
**15,899**  
Retained Jobs

**New Investment \$1,735,542,323**



### TAX ABATEMENT ACTIVITY

In FY 2023, TEDC had 14 continuing tax abatement projects.

- 64 Projects with 51 Companies
- \$1.1 Billion in New Plant/Equipment
- 13,399 New Primary Jobs Created
- 12,411 Primary Jobs Retained
- 5 Million SF of New Construction



### LOAN ACTIVITY

In FY 2023, TEDC had 8 continuing loan projects.

Loan Activity 1992-2022:

- 40 Loans to 32 Companies
- \$4,121,765 Loaned
- 642 New Jobs Created or Retained



T y l e r   h a s   a l l   t h e   r e s o u r c e s  
b u s i n e s s e s   n e e d   t o   s u c c e e d

**Tyler Industrial Park (West Loop 323)**

In May 1994, the Tyler Industrial Foundation transferred its assets, including the 200-acre Industrial Park on West Loop 323 and a cash balance of \$1,623,000, to the Tyler Economic Development Council. Only two small sites remain available:

- ▶ 14.6 acre Site   |   ▶ 8 acre Site

**Earl Campbell Property**

In February 2008, EDC purchased 56.868 acres to the south of the Tyler Industrial Park from the Wynne Family Partnership for \$270,173, or \$0.11/SF. A 5.38 acre portion was dedicated for Earl Campbell Pkwy. In June 2010, TEDC purchased 83.49 acres west of the Wynne tract and south of the Tyler Industrial Park from the Pinkston Property Partners for \$1,000,000, or \$0.27/SF. A 6.47 acre portion was dedicated for Earl Campbell Pkwy. In March 2023, a master plan was developed by Half Associates to maximize land for a mixed use development.

- ▶ 140+/- acres available (includes unusable areas in floodways)

**North Tyler Commerce Park**

In August 1999, TEDC purchased 119 acres from the Texas Chest Foundation to establish the "Tyler Bioscience Research Park" adjacent to UT Health Science Center for \$132,406. The Vaughn Foundation contributed \$10,000, and the Fair Foundation Contributed \$120,000 towards this acquisition. In 2021 TEDC renamed the park to North Tyler Commerce Park and made efforts to attract industrial users to the property.

- ▶ 30 acres are currently (August 2024) under contract with a Fortune 10 company.

**Tyler Interstate Commerce Park**

In January 2023, TEDC purchased 412+/- acres from Majestic Timber LLC (Art DePue) to establish a new business park on I-20. TEDC concurrently sold 150 acres to Great Southern Wood Preserving (YellaWood) for a new Texas manufacturing plant.

- ▶ 244.2 acres remain available.
- ▶ 100 acres of the remaining property are under LOI with contract expected in August/September 2024.

**TEDC  
REAL  
ESTATE**



Scan for details on available land.

# TEDC Real Estate Portfolio Acquisitions

TEDC purchased 412+/- acres to establish a business park on I-20. TEDC sold 150 acres to Great Southern Wood Preserving (YellaWood) for a Texas manufacturing plant.

**JANUARY  
2023**

**JUNE  
2010**

TEDC purchased 83.49 acres west of the Wynne tract and south of the Tyler Industrial Park. A 6.47 acre portion was dedicated for Earl Campbell Pkwy.

**JUNE  
2012**

TEDC purchased 45.61 acres east of the Tyler Industrial Park. A 6.47 acre portion was dedicated for Earl Campbell Pkwy.

**FEBRUARY  
2008**

TEDC purchased 56.868 acres to the south of the Tyler Industrial Park. A 5.38 acre portion was dedicated for Earl Campbell Pkwy.

**AUGUST  
1999**

TEDC purchased 119 acres to establish the "Tyler Bioscience Research Park" adjacent to UT Health Science Center.

**MAY  
1994**

Tyler Industrial Foundation transferred its assets, including the 200-acre Industrial Park on West Loop 323 to the Tyler Economic Development Council.

**TEDC  
REAL  
ESTATE**

**SALES**

| <b>BUYER</b>              | <b>CLOSING DATE</b> | <b>TOTAL ACRES</b> |
|---------------------------|---------------------|--------------------|
| FedEx                     | 7/11/1995           | 4.19               |
| Hollywood Theatres        | 10/8/1996           | 8.19               |
| Office Furniture USA      | 10/17/1996          | 2.50               |
| Overnite Transportation   | 2/12/1998           | 3.70               |
| Tractor Supply/Rudy's BBQ | 5/5/1999            | 4.83               |
| Aramark                   | 6/21/1999           | 3.00               |
| East Texas Food Bank      | 4/17/2000           | 3.80               |
| Steamatics                | 5/24/2000           | 0.91               |
| Meals on Wheels           | 1/15/2001           | 4.00               |
| Austin Bank               | 10/24/2001          | 1.22               |
| SuddenLink (Cox)          | 12/13/2001          | 8.00               |
| Sherwin Williams          | 7/12/2005           | 1.26               |
| Chicken Express           | 5/9/2006            | 1.17               |
| Action Cleaning Systems   | 11/20/2006          | 1.03               |
| Tyler Junior College      | 1/28/2009           | 10.87              |
| City of Tyler             | 11/13/2009          | 1.38               |
| 5 Tyler, LLC/Attny. Gen.  | 9/7/2011            | 2.34               |
| Centene                   | 10/17/2012          | 25.00              |
| T.I.S.D.                  | 7/18/2013           | 24.83              |
| Fresenius                 | 2/23/2016           | 5.25               |
| Roland Browne             | 1/25/2017           | 9.40               |
| David Potter              | 2/16/2018           | 2.23               |
| Jim Lowden                | 1/17/2019           | 1.98               |
| Maxey Properties/Jucy's   | 7/25/2019           | 1.54               |
| Air Pro Elite             | 10/22/2020          | 0.98               |
| YellaWood                 | 1/31/2023           | 150.00             |
| ESD #2                    | 10/9/2023           | 3.78               |
|                           |                     | <b>301.79</b>      |



## Executive Committee

Ray McKinney  
**Chairman**  
 President & CEO, The Genecov Group

Roy Martinez  
**Vice Chair & Real Estate Committee Chair**  
 CEO & CFO, Bronco Logistics

Charles Hill  
**Immediate Past Chair**  
 (Retired) East Region Customer Ops  
 Manager, Oncor Electric Delivery

Scott Martinez  
**President & CEO**  
 Tyler Economic Development Council

Brad Curtis  
**Secretary**  
 Operations Manager, Tyler Building  
 Systems

Lee Gibson  
**Treasurer & Finance Committee Chair**  
 President & CEO, Southside Bank

Michael Bosworth  
**Resource Committee Chair**  
 President, Bosworth & Associates

Edward Broussard  
**City of Tyler Representative**  
 City Manager, City of Tyler

Neal Franklin  
**Smith County Representative**  
 County Judge, Smith County

Garnett Brookshire  
**At-Large**  
 Director of Real Estate,  
 East Texas Pinnacle Properties

Donald Baker  
**At-Large**  
 Market President  
 UT Health East Texas

Jason Proctor  
**At-Large**  
 Tyler Ministry President, CHRISTUS  
 Health System

Shannon Dacus  
**Tyler Area Chamber of Commerce**  
 Board Chair  
 Dacus Law Firm

## Ex-Officio

Barbara Bass

Henry Bell

Rea Boudreaux

Herbert C. Buie

Sandra Burns

Taylor Burns

Bobby Curtis

Tom Ellis

Barham Fulmer

Bill Martin

Randy Roberts

Mike Thomas

Lonny Uzzell

Felicity Reedy

## Platinum Investors

\$50,000 and Above

City of Tyler

Smith County

Tyler Industrial Foundation

## Gold Investors

\$25,000-\$49,999

A.S. Genecov Foundation

Baylor Scott & White Texas  
 Spine & Joint Hospital

Brookshire Grocery Company

Byers Family Partnership

CHRISTUS Trinity Mother  
 Frances Hospital

Greater Texas Capital  
 Corporation

Southside Bank

The R.W. Fair Foundation

UT Health East Texas

Yellowood - Great Southern Wood

## Silver Investors

\$5,000-\$24,999

Austin Bank

Bob L. Herd Foundation

Cascades Country Club

City of Winona

Hoar Construction Co., LLC

Hollytree Country Club

John Soules Foods

Oncor Electric Delivery

Potter Minton Law Firm

RBC Wealth Management

Scott & Reid General Contractors

Trane Technologies PLC

Tyler Pipe Company

United Rentals

Vexus Fiber

WRL General Contractors, Ltd.

## Bronze Investors

\$2,500-\$4,999

A.E. Shull & Company

Altra Federal Credit Union

A.W. Riter, Jr. Family Foundation

Aqueous Engineering

Bailes & Co., P.C

Baker & Company Construction

Ben Fitzgerald Real Estate

Better Business Bureau

Bosworth & Associates

Broadstreet Bank

Bronco Logistics

Burns Commercial Properties

Cadence Bank

Cavender's Boot City

CenterPoint Energy

Central Title Company

Citizens Bank

City of Whitehouse  
Classic Tyler Motors  
Citizens 1st Bank  
Conterra Networks  
Delek Refining, Ltd.  
Drake Real Estate & Investments  
Eagle Fuel & Oil  
East Texas Municipal Utility Dist.  
East Texas Pinnacle Properties  
East Texas Title Company  
Edward Jones - Childress Wealth Management Team  
ETTL Engineers & Consultants  
Express Employment Professionals  
Eye Care Associates of East Texas  
Fitzpatrick Architects  
Fritcher Construction Services  
Gollob, Morgan, Peddy & Co.  
Greater Tyer Association of Realtors  
H&M Buie Investments  
Half Associates, Inc.  
Hardy Wealth Management Group  
Harris Craig Architects  
HGR General Contractors  
Hibbs-Hallmark Insurance  
Higginbotham Insurance  
Hiland Dairy Foods  
Holiday Inn Conference Center  
Homeland Title  
Hood Packaging  
Jacobe Brothers Construction  
KSA Engineers  
L&L Asphalt  
Landmark Title  
Langan Engineering  
Lindale Economic Development  
Linebarger, Goggan,  
Blair & Sampson

Lomoco, Inc.  
LTS Material Handling  
Malcolm Reed Ventures  
Moran Refreshments  
Morgan Stanley - The Cumming & Loggins Group  
NORF Companies  
NWP Management & Brokerage  
Ogle Construction  
Origin Bank  
Overhead Door Co. of Tyler  
Prosperity Bank  
Prothro, Wilhelmi & Company  
Regions Bank  
Remedy Intelligent Staffing  
Republic Services  
Reynolds & Kay, Inc.  
Riley Harris Construction  
RLM General Contractors  
Roosth Production Co.  
Scarborough Commercial Real Estate  
SC Architecture  
Scout Title & Abstract  
Sherrill Construction Company  
Simmons Bank  
Staples Commercial Group  
ST Fastening Systems  
Target  
Tarry Title  
Terracon Consultants  
Texas Bank and Trust  
Texas Farm Credit  
Texas National Bank  
Texas Select Energy  
The Brannon Corporation  
Traylor & Associates  
Tyler Area Builders Association

Tyler Building Systems Co.  
Tyler Junior College  
The University of Texas at Tyler  
Vault Arms  
VeraBank  
Wastequip  
Wayne-Sanderson Farms  
West Oak Property Development

## **Contributors**

Barrett & Thomas  
Bullard Economic Development Corp.  
Contractor's Supplies, Inc.  
Cooperative Teacher's Credit Union  
Dacus Firm  
EMA Engineering & Consulting  
ETEX Communications  
Henry & Peters, P.C.  
MHS Planning & Design  
Office Pride of East Texas  
Pam and Thomas Smith Donor Advised Fund  
Russell Patterson, Crest Properties  
SCI Construction, LTD  
Simmons Real Estate  
Skyler Developers  
SourceFunding  
Thomas & Emily Neuhoff Charitable Fund  
Troup Community Development  
Tyler's Super Quality Ice  
Tyler Beverages, Inc.  
Wilson Law Firm  
Wynne Interests

Become an Investor Today.

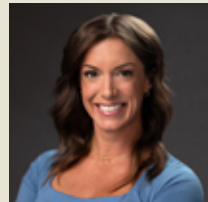
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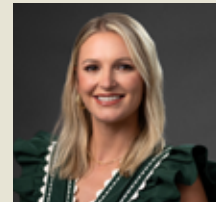
| Past Chairmen                         | Term Served    |
|---------------------------------------|----------------|
| A. W. Riter, Jr.<br>Founding Chairman | 1989 - 1992    |
| Taylor Burns                          | 1992 - 1993    |
| James C. Wynne, Jr.                   | 1993 - 1994    |
| Randall L. Roberts                    | 1994 - 1995    |
| Bill Martin                           | 1995 - 1996    |
| Anita Meyer                           | 1996 - 1997    |
| Barbara Bass                          | 1997 - 1999    |
| Herbert Buie                          | 1999 - 2000    |
| Bobby Curtis                          | 2000 - 2002    |
| Joe Hebb                              | 2002 - 2004    |
| Mike Thomas                           | 2004 - 2006    |
| Barham Fulmer                         | 2006 - 2008    |
| Felicity Reedy                        | 2008 - 2009    |
| Rea Boudreaux                         | 2009 - 2011    |
| Tom Ellis                             | 2011 - 2014    |
| Lonny Uzzell                          | 2014 - 2017    |
| Shannon Dacus                         | 2017 - 2019    |
| Charles Hill                          | 2019 - 2021    |
| Ray McKinney                          | 2021 - Present |
| Roy Martinez                          | Incoming       |



Scott Martinez  
President & CEO



Mary Alice Guidry  
Sr. Vice President



Tara Hays  
Director of Industry &  
Workforce Initiatives



Karla Anders  
Loan Fund & Finance  
Manager



Angie Hines  
Economic Development  
Coordinator

1989 – Present

# REMEMBERING THE PAST

35<sup>th</sup> ANNIVERSARY

TYLER ECONOMIC DEVELOPMENT COUNCIL